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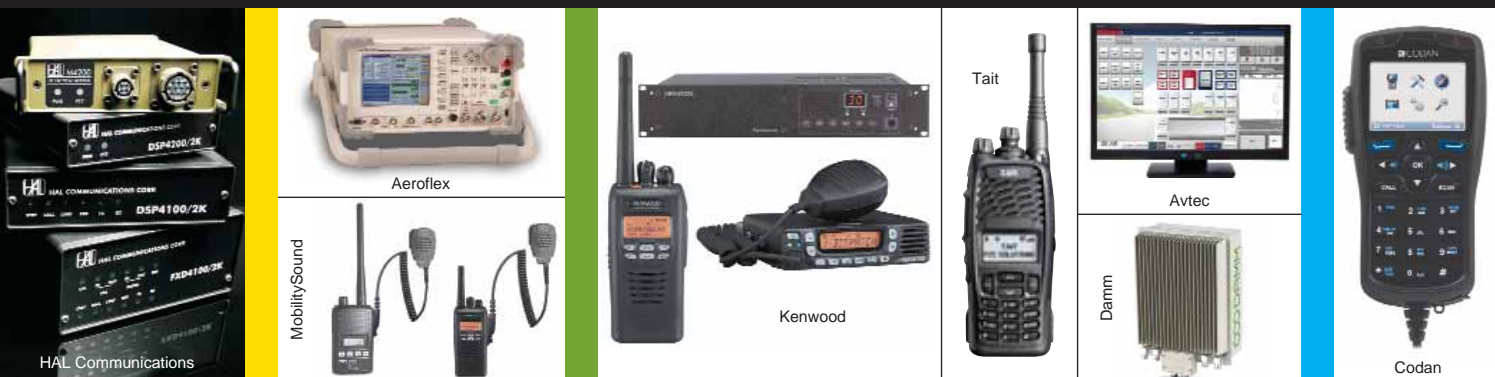


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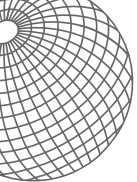
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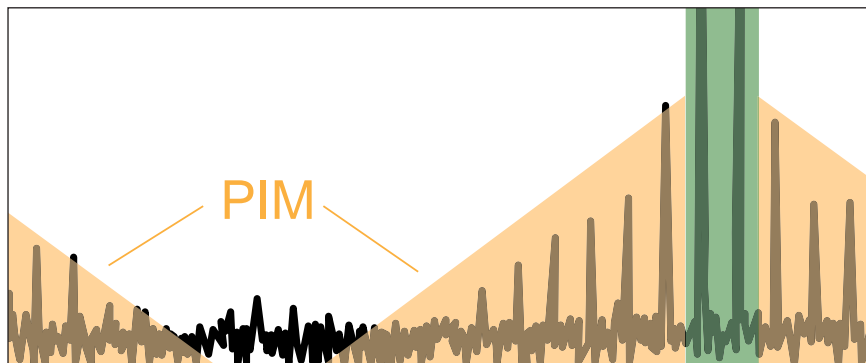
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CONTENTS

Vol. 27, No. 3



14 Tools to Mitigate Intermodulation
An explanation of intermodulation interference and new tools to find, analyze and alleviate problems seen in many radio networks.
By Chuck Soulliard and Allen Shea



22 2013 Worldwide Buyers Guide
From TETRA and Project 25 (P25) equipment to CAD software to interoperability equipment to mobile-data and asset-tracking technology, the Worldwide Buyers Guide is a veritable resource, featuring nearly 600 manufacturers, software companies and service providers and the products and services they offer to the global mobile-communications market. Use this handy guide to find all the information you need.

22 Suppliers
30 Distributors
30 Manufacturers' Reps
31 Product Category Index

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Emerging Markets



TETRA continues to infiltrate new markets and verticals.

IN EVERY ISSUE

Dispatch 6
This issue provides a wealth of purchasing information.
By Sandra Wendelken

World News 8



New Products 48

Events 52



Global Forum 54
The regional markets for TETRA — South America, the Middle East and North America. *By Phil Kidner*

READER SERVICES

MarketPlace 49
Subscription Form 53
Advertiser Index 53

CONTACT US

www.RRIimag.com

Editorial
edit@RRMediaGroup.com
Phone: +1 303-792-2390 ext. 110
Fax: +1 303-792-2391

Sales
info@RRMediaGroup.com
Phone: +1 303-792-2390 ext. 100
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Subscriptions
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The Best Purchasing Resource

Every year, this issue of *RadioResource International* is the one resource that buyers depend on for the most detailed product and supplier information available in the global mobile communications industry.



We work on this issue nearly all year long to ensure all the company information is accurate. Our editors work with companies in the industry to update company profiles and verify information. In fact, the sheer amount of information that we compile and update annually sets our buyers guides apart from others in the industry. Our editorial staff works diligently to pull together the information to help you with your 2013 purchasing decisions. A

big thank you to all the marketing and press professionals with mobile radio firms around the globe who check and update their company information so we can bring you the latest and most comprehensive information.

The Worldwide Buyers Guide includes information on nearly 600 companies and the products, from portable radios to headsets to base stations to voice logging recorders to mobile data hardware and software, they manufacture or service. We've combined all manufacturers, software companies and service providers into the "Suppliers" listing that begins on Page 22. You'll then find each product category and all the companies that manufacture that product beginning on Page 31.

This issue can help buyers all year long, depending on budget and buying cycles. We welcome your feedback on how we can make this buyers guide even better. If you have suggestions or information to update, please contact us. Good luck with your purchasing decisions this year.

We value your opinions! Please email your feedback to me at swendelken@RRMediaGroup.com.

In addition to network upgrades and replacements, every communications manager

must deal with intermodulation at some time or another. "Tools to Mitigate Intermodulation" on Page 14 offers insights and technical information to help you deal with this problem in your radio network.

Sandra Wendelken, Editor
swendelken@RRMediaGroup.com

RadioResource International delivers wireless voice and data information for mobile and remote mission-critical operations for professionals who reside or do business outside the United States and Canada. The magazine covers private and trunked mobile radio, wireless data, location technologies, public safety communications, microwave radio, satellite, paging/messaging, remote monitoring, and other wireless applications. Editorial content is international in scope and encompasses emerging technologies, industry reports and trends, innovative applications, product information and comparisons, news, standards, and troubleshooting tips.

PUBLISHER/EDITORIAL DIRECTOR

Paulla A. Nelson-Shira, pnelson-shira@RRMediaGroup.com

EDITOR

Sandra Wendelken, swendelken@RRMediaGroup.com

MANAGING EDITOR

Michelle Zilis, mzilis@RRMediaGroup.com

ASSISTANT EDITOR

Kristen Beckman, kbeckman@RRMediaGroup.com

WEBSITE ADMINISTRATOR

Lola Friday, lfriday@RRMediaGroup.com

GRAPHIC DESIGNER

Brad Hamilton, bhamilton@RRMediaGroup.com

EDITORIAL ADVISORY BOARD

Ole Arrhenius: Senior System Marketing Manager, Cassidian Systems, Helsinki, Finland

Carlos Chajin: Business Development Manager, Latin America, Team Simoco

Peter Clemons: Managing Director, Quixoticity, Maidstone, United Kingdom

Phil Kidner: CEO, TETRA + Critical Communications Association, Macclesfield, United Kingdom

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John Wilkinson: Managing Director, Aspiring International, Christchurch, New Zealand

Jolly Wong: Chief Police Telecommunications Engineer, Hong Kong Police Force, Hong Kong

Max Zerbst: Senior Consultant, Datasel Consulting, Springe, Germany

VICE PRESIDENT

Mark E. Shira, +1 303 792 2390 x101, mshira@RRMediaGroup.com

ACCOUNT EXECUTIVE

Jeff Peck, +1 303 792 2390 x102, jpeck@RRMediaGroup.com

CLASSIFIED ACCOUNT EXECUTIVE

Debra Sabin, +1 303 792 2390 x103, dsabin@RRMediaGroup.com

CIRCULATION MANAGER

Lola Friday, lfriday@RRMediaGroup.com

PRODUCTION MANAGER

Stacey Horne, shorne@RRMediaGroup.com

EXECUTIVE ASSISTANT

Melissa Richey, mricher@RRMediaGroup.com

ADMINISTRATIVE ASSISTANT

Sharon Knell, sknell@RRMediaGroup.com

CORRESPONDENCE

Editorial, advertising, and circulation correspondence should be addressed to: **RadioResource International**, 7108 S. Alton Way, Bldg. H, Centennial, CO 80112-9977, USA Tel: +1 303 792 2390, Fax: +1 303 792 2391.

Editorial email: edit@RRMediaGroup.com

Advertising email: info@RRMediaGroup.com

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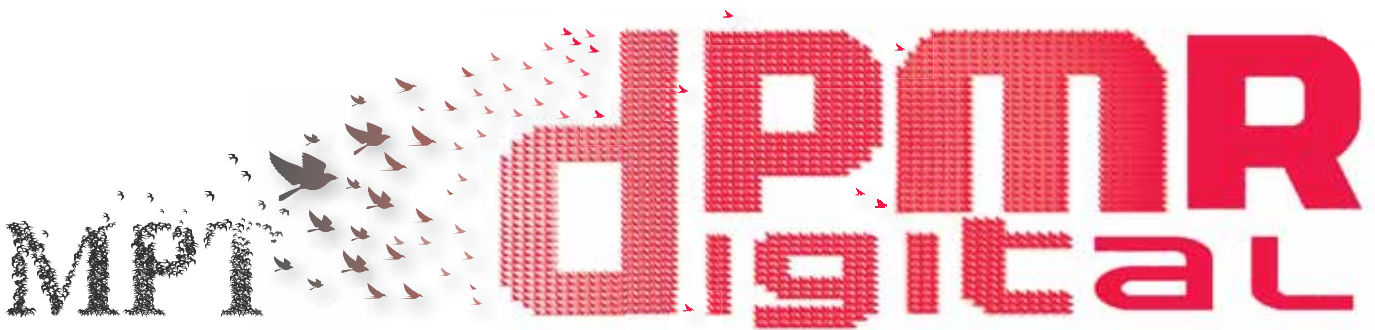
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EUROPE

Cassidian Demos Public-Safety Mobile Broadband at 400 MHz

Cassidian and the French Ministry of Interior (Mol) conducted the first demonstration of mobile broadband services for the evolution of Tetrapol networks with 4G Long Term Evolution (LTE) technology in the 400 MHz band.

The tests showed that by leveraging existing sites and using neighboring frequency bands, new 4G mobile broadband capabilities can be added to existing Tetrapol networks in a non-disruptive and cost-effective method using a dual-mode base station that supports both Tetrapol and LTE services.

"The French Mol is proud to be the first, running this kind of experimentation of LTE at 400 MHz on its Tetrapol network," said Pierre-Philippe Lidureau, INPT program director after the successful demo. "We are considering the future of our secured network, and with that respect, this solution

leveraging the 400 MHz frequency is showing a path toward the modernization of our network."

Two 400 MHz base stations were deployed on two Tetrapol sites in the area to allow a first on-the-field verification of the technology performance. The demo highlighted mission-critical applications, including a live video streamed in real time between one vehicle equipped with a camera and a command-and-control center using a 400 MHz LTE network.

"It is no mystery that our TETRA and Tetrapol customers are facing an increasing need for data capacities," said Eric Davalo, head of portfolio and technology authority for Cassidian Security Solutions. "The 400 MHz band is a traditional band for dedicated professional and governmental networks and like other technologies, Tetrapol and TETRA are going through an



The 400 MHz broadband demonstration was presented during the Cassidian customer conference Secure communications Network operators and Users Conference (SNUC) in Cannes, France.

evolution. Cassidian is investing in those technologies in mission-critical communications of the future, such as IP and broadband. The trial clearly shows that a smooth migration of existing professional mobile radio (PMR) networks, leveraging existing sites and customer investments, is becoming possible."

LONDON — Airwave, the U.K. mission-critical voice and data communications provider, collaborated with Scottish Ambulance Service (SAS) to deploy an in-building coverage solution at two SAS ambulance stations. SAS installed the solution at its Edinburgh city and Hamilton ambulance stations. The system included a directional antenna, similar to a TV antenna, on the outside of a building.

GLASGOW, Scotland — Riedel Communications was appointed the official radio communications services provider for the Glasgow 2014 Commonwealth Games. Riedel will design and build a radio communications solution for use across Glasgow and in venues. It will also provide all radio handsets and accessories to be used before and during the games.

Riedel will also provide radio communications for the Scottish route of the Queen's Baton Relay, ensuring

radio communications run smoothly as the baton makes its way through Scotland in June and July of next year. Glasgow 2014 will be the 20th Commonwealth Games and will feature 17 sports in 11 days of competition with 261 medal events.

PARIS — Cassidian and Astrium Services completed the final validation tests for a remote solution linking Tetrapol tactical cells using Astrium Services' satellite services. The aim is to provide operations centers and the departmental fire and rescue services in France with access to dedicated satellite communications, especially for crisis situations. The system will provide users with a reliable means of communications irrespective of the condition of terrestrial networks.

The tactical cell of Cassidian 3G Independent Digital Repeater (IDR) is a fully autonomous radio solution that can be linked with Tetrapol networks.

It allows task forces to communicate in extreme situations and in areas where there is no radio coverage.

The test results demonstrated that several tactical cells can be remotely linked to extend the tactical radio coverage via the satellite communications service. The satellite link can also be used to transmit voice communications and data — terminal geolocation and short message service (SMS) — from the tactical cell to the control room with an IP interface module.

ANKARA, Turkey — Turkish National Police Intelligence Department, part of the National Police force, upgraded its communications equipment with **Hytera Communications** Digital Mobile Radio (DMR) portable covert radios. Hytera also provided a DMR dispatching system to the department, alongside the terminals to realize accurate locating and tracking. The firm is also providing product training.

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World News

STOCKHOLM, Sweden —

Cassidian signed a seven-year system maintenance contract with the Swedish Civil Contingencies Agency (MSB) for the Rakel nationwide radio communications network. The contract includes third-line support, hardware repair service, and the supply of TETRA system equipment and software, and will be effective 1 April 2015.

The Rakel network is one of the largest TETRA networks in the world. It consists of almost 1,800 base stations and 22 switches covering most of the Swedish population.

AFRICA/MIDDLE EAST

CAPE TOWN, South Africa —

Carlson Wireless launched the first TV white space (TVWS) trial in South Africa. Led by Google, the trial will test TVWS wireless broadband in 10 schools across the Cape Town area. Carlson, the project's equipment vendor, Google and other project partners will attempt to show that broadband can be offered over white spaces without interfering with licensed spectrum holders.

To prevent interference with other channels, the network uses Google's spectrum database to determine white space availability. Carlson's hardware, enabled by Neul Horizon software, provides the communications backbone for the trial, outputting broadband Internet while interacting with the Google database to ensure proper channel assignment.

TVWS's lower frequencies can travel long distances, making the technology well suited to provide low-cost connectivity to rural communities with poor telecommunications infrastructure. It can also be used for expanding coverage of wireless broadband in densely populated urban areas.

JOHANNESBURG, South

Africa — Analysys Mason opened an office in Johannesburg, South Africa. The move will extend the company's reach in Africa and recognizes the region's increasing importance in

South African Police Upgrade Radio Communications

The South African Police Service (SAPS) awarded South African professional wireless communications integrator Emcom Wireless with two maintenance and support contracts for provincial radio communications networks following a lengthy tender evaluation process. The contracts will run concurrently for three years in Mpumalanga and Kwa-Zulu Natal, Durban.

"Reliable radio communications is non-negotiable for successful police operations, and maintaining and upgrading radio communications infrastructure is a critical, often-overlooked requirement," said Emcom Wireless Managing Director George Spencer.

Emcom Wireless will provide strategically positioned technicians to support and maintain a combination of Tait Communications Quasi-Sync networks, 4RF and Aviat Networks microwave radio links,



Dalman controllers and Daniels Electronics RF base stations.

In addition, Sepura won a contract to provide mobile radios to SAPS throughout the Gauteng province. The contract, secured by Altara, one of Sepura's partners in South Africa, in conjunction with Verstay, will see Sepura deliver an estimated 2,000 radios to the police service during the next two years.

"The Gauteng province, which includes the cities of Johannesburg and Tshwane (formerly Pretoria), covers an extensive area; it has a population of over 12.3 million, and a particularly undulating topology," said Emanuele Algieri, regional director at Sepura.

the global telecoms and technology landscape.

"Gross domestic product (GDP) growth above 5 percent in most countries and the opportunity to leapfrog technology generations means that these countries are more attractive to firms ... from outsourcing to enterprise IT to fixed and mobile broadband," said Analysys Mason's Johannesburg Office Manager Robert Schumann.

David Eurin, partner and head of African operations at Analysys Mason, said national broadband planning is a priority for African governments, operators and consumers. A team of consultants, including local recruits and experienced staff from other offices, will man the new office. The launch comes two years after Analysys Mason initiated a Middle East and Africa research program.

ASIA

BANGKOK, Thailand — Motorola Solutions is upgrading the analog

radio network of Thailand's CAT Telecom to a TETRA digital network to optimize its spectrum use. The company is working with its local partner Samart Telcoms to execute the project.

The upgraded TETRA multisite network will be the first commercial network in Thailand based on an operator model whereby enterprise and government users will be able to subscribe to the public digital trunked radio network without having to invest in their own digital radio communications infrastructure.

The upgrade will be carried out in phases, starting with the introduction of a few thousand TETRA subscriber radios and base stations and a switching center to build a digital network covering the Bangkok metropolitan area and the eastern seaboard industrial hub. The target users of this network include oil and gas and transportation customers, as well as other critical government and enterprise users.

CAT Telecom was the first to

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Council of Australian Governments Agrees on Public-Safety Broadband Spectrum

By Geoff Spring

The Council of Australian Governments (COAG) accepted the advice from Australia's states and territories that further consideration needs to be given to the amount of broadband spectrum to be allocated to public-safety agencies.

The Association of Public-Safety Communications Officials (APCO) Australasia submitted comments to the Australian Communications and Media Authority (ACMA) 800/900 MHz review that strongly recommended that, consistent with the COAG decision, further work needs to be done before any final decision is made on a matter that will set the future strategic direction for the sector.

COAG agreed with the need to ensure public-safety agencies have adequate

capabilities to respond efficiently and effectively when disasters occur. COAG said it agreed with the joint submission from states and territories regarding the need for an allocation of broadband spectrum that is sufficient to meet the needs of public-safety agencies in all jurisdictions now and into the future.

COAG said the issue requires further work and advice from officials on establishing an appropriate public-safety mobile broadband (PSMB) capability. This includes advice on the new governance framework for the development of the PSMB and on ACMA's spectrum reservation for a PSMB network. This advice will follow consultation with the Standing Council on Police and Emergency Management.

operate an analog subscriber radio network in Thailand for the use of multiple government agencies and enterprises, and the new network will support future data services and needs through TETRA Enhanced Data Service (TEDS).

INTERNATIONAL

LONDON — 2012 was the third consecutive year for record shipments by manufacturers of TETRA equipment, according to data released by IMS Research, now part of IHS.

"Our study shows growth of more than 12 percent in the number of terminals shipped in 2012 compared to 2011," said Deryn Evans, senior mobile radio market analyst at IMS Research. "The European public-safety and security market remains the backbone of the TETRA market; however we are seeing increasing success for TETRA in a number of user areas and regions that are not traditional strongholds of the technology.

"TETRA is diversifying its customer base to users considered more in the business-critical model rather than mission critical. The success of

TETRA ATEX is of particular note, as it becomes the technology of choice for intrinsically safe operations."

SUWANEE, Georgia, USA —

Seven new companies joined the NXDN Forum. The new member companies are **CVDS, Compliance Testing, Eventide, HigherGround, Timco Engineering, UL Verification Services** and **Ultra-tech Group of Labs**. The companies comprise a number of two-way radio application solution providers and radio conformance test labs.

The forum estimated that 1 million NXDN terminals and infrastructure are in the market, increasing the requirement for applications, as well as professional test house services to conduct interoperability testing. The NXDN Forum now has 34 member companies that provide various products and services for the platform.

ESSEX, United Kingdom — CML

Microcircuits expanded its engineering department. The U.K. company formed a new specialist RF and mixed-signal semiconductor design team in

Sheffield, England, as an extension of its existing Essex-based design team.

The move will allow CML to accelerate the design and release of new products into the market, executives said. RF has been a recent focus for CML. The new design team builds on existing foundations and will enable CML to address new opportunities in higher frequency wideband systems. CML also expects to use the new design engineers to further its planned and existing research activities.

PEOPLE

DERBY, United Kingdom —

Simoco appointed James Hall group engineering director. Hall has several years' experience in product development and global team management with companies such as Cranfield Consultants and Open Stack.



James Hall

CHRISTCHURCH, New Zealand

— **Tait Communications** appointed Anita Yee as its chief people officer. Yee was formerly general manager human resources at Dimension Data New Zealand and has 20 years' human resources experience in New Zealand, Australia and the United Kingdom.



Phil Burks (left) and Jim Nipp

TYLER, Texas, USA — Phil Burks, founder and CEO of **The Genesis Group**, is stepping down as president of the company. Jim Nipp will replace him as president. Nipp most recently was vice president of business development for the company, and previously worked for Dell Computer and other technology companies.



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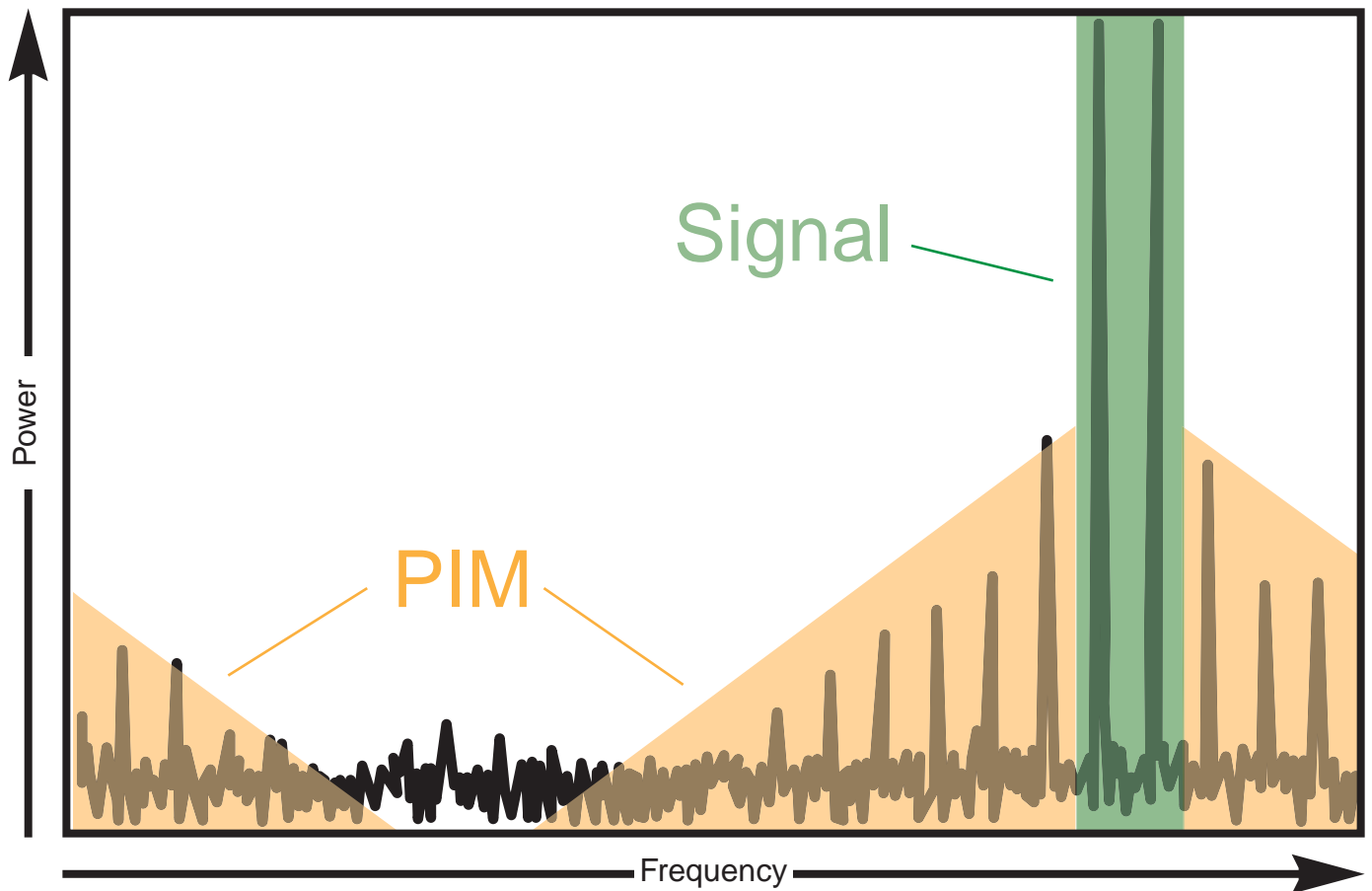
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Tools to Mitigate Intermodulation

An explanation of intermodulation interference and new tools to find, analyze and alleviate problems seen in many radio networks.

By Chuck Soulliard and Allen Shea

Intermodulation (IM) is a problem that communications managers have been dealing with for the past 50 years.

When two or more carrier signals combine or mix in a nonlinear device, they can create undesired intermodulation products or distortion (IMD), having an output that contains new frequencies representing the sum and

differences of the original carrier signals and the sum and differences of their harmonics.

Intermodulation interference occurs when these new IMD frequencies cause interference in adjacent receivers located at repeater sites. Not all interference is a result of intermodulation distortion. It can come from

co-channel interference, atmospheric conditions, and man-made noise generated by medical, welding and heating equipment.

Most intermodulation occurs in a transmitter's nonlinear power amplifier (PA). The next most common mixing point is in the front end of a receiver. Usually it occurs in the unprotected

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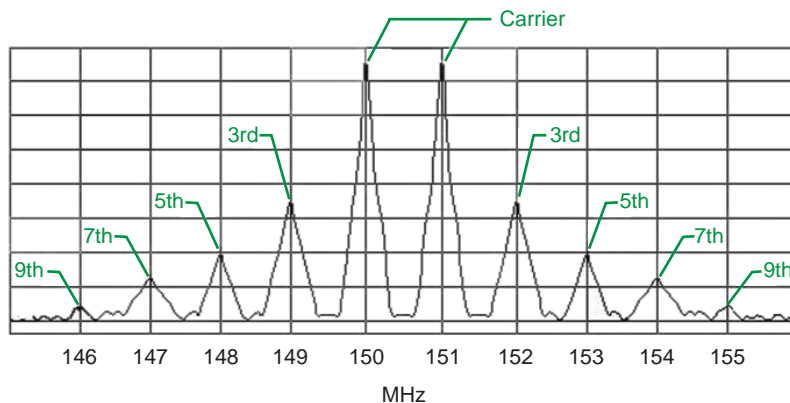
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first mixer of older model radios, or in some cases, in an overdriven RF front-end amp. Intermodulation can also be produced in rusty or corroded tower joints, guy wires, turnbuckles and anchor rods or any nearby metallic object, which can act as a nonlinear “mixer/rectifier” device. In cellular systems, passive intermodulation (PIM) occurs when several transmitters are simultaneously keyed up on a

shared antenna system with faulty or corroded connectors.

Causes

In the case of transmitter intermodulation, interference can only occur when both transmitters are on the air simultaneously. Suppose that transmitter A and transmitter B, located near each other, are on the air at the same instant on 150 MHz and 151 MHz,

respectively. If their antennas are close, the signal from transmitter A could possibly be received by the antenna of transmitter B and coupled into its final PA if no isolator, hybrid combiner or cavity filter protection devices are installed. The opposite case can also occur where B radiates into A. In either case, mixing can occur in one or both of the transmitter’s PAs, generating several new frequencies at intervals of 1 megahertz (the difference between transmitter A and B, 151 – 150 MHz). Spurious signals will occur at frequency intervals of ± 1.0 megahertz away from each transmit frequency.

Examples are 146, 147, 148, 149, 152, 153, 154 and 155 MHz. The carrier frequencies are 150 and 151 MHz. The third-order products are 149 and 152 MHz. The fifth-order products are 148 and 153 MHz. The seventh orders are 147 and 154 MHz. The ninth orders are 146 and 155 MHz. Notice how the signal level diminishes as the odd order increases. Generally the

EXPERIENCE IN THE UTILITY INDUSTRY



In order to minimize disruption of services both in terms of extent and time, Utility companies require reliable radio communication systems which are independent from any public system. ConnectTel’s experience with the Utility industry is proven by the recent award of a large radio communication system for CEZ, the power distribution company in the Czech Republic. The system consists of 120 IP connected MOTOTRBO™ repeaters, over 1500 subscriber radios and Supervisory Control and Data Acquisition (SCADA).



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North America:

Tel: +1-704-434-9166

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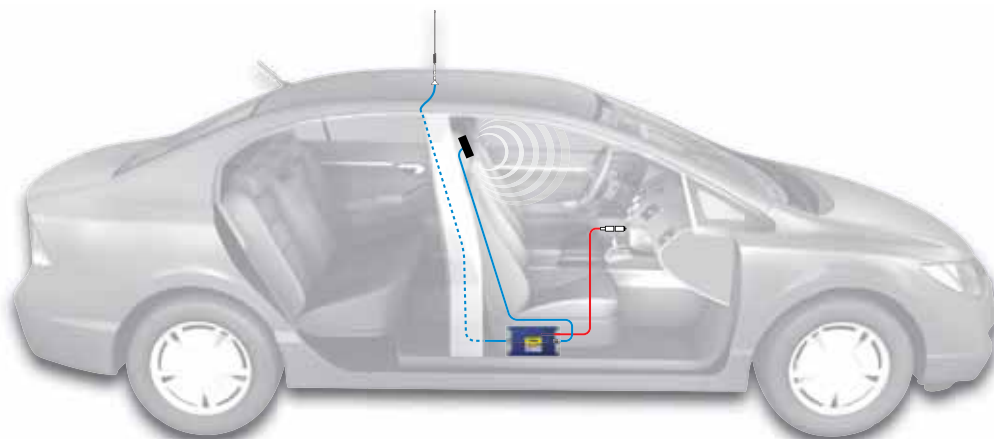
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all within a single database. The product study can then analyze all potential hits from the many users at the site. Another site can be created on the same mountaintop — Radio Ridge South — for the city building, private building and the state building. If no interference is found at either site, a new study merging the two sites and performing another study between them can be performed within a single database.

With the capability of multiple databases, users can create databases for different cities, states, locations or clients. The latitude and longitude entered into the site location window can be used with a Google map application on the Internet to display the street view of an antenna site, if desired.

The Intermod Calculator provides a check box to enable odd-orders-only calculations. By not checking the check box, both odd- and even-orders are tested, which increases the number of calculations and the time required for processing. This product can calculate up to the 33rd order with maximum frequencies of 99.9 GHz and millions of input transmit/receive (TX/RX) frequencies. Printouts include color and or comma-separated values (CSV) tabular data, which can be segmented for extremely large reports.

The calculator can be used when setting up a new system or trying to resolve issues on an existing system. “The software enables our staff to input frequencies chosen for a customer’s site and determine if any intermod issues are present, preventing potential problems,” says Hernan Regis, service manager, Mobile Business Communications. “In regards to existing systems that have issues present, we have been able to pinpoint for the customer where intermod is a primary concern and recommended either system filtering or frequency changes as options to resolve the issue. The software is a cost-effective tool for engineers and technicians in troubleshooting intermod issues on radio systems.”

General Equation for Intermodulation

$$IM = n1A \pm n2B \pm n3C \pm \dots$$

IM: Intermodulation

A, B and C: Mixing frequencies

n1, n2 and n3: Harmonics or multiples of the mixing frequencies

Calculations

Even-order products can sometimes cause problems. For example, a second-order product of 155 and 154 MHz when mixed produces a difference frequency of 1 megahertz and a summation frequency of 309 MHz, both of which are far removed from the 150 MHz band of interest. However, if there was a 309 MHz military channel near this site, it could be affected by a mix occurring in a rusty tower joint or the receiver’s front-end. Transmitter intermod at 309 MHz is unlikely because the low-pass filter would attenuate it in either the 155 or 154 MHz transmitters.

Intermodulation interference most often concerns odd-order products. The most common interference is the third and fifth orders. Higher order products are potential sources of intermod, which cannot be ignored, because they also fall on in-band frequencies. However, their practical importance is minimized because they are formed at lower power levels than the third- and fifth-order products and are usually too weak to cause interference. The number of calculations increases exponentially as the order number goes up.

Even if an intermodulation product falls outside the receiver passband, the modulation deviation (especially of the higher order products) may swing across the receiver passband, causing interference. The deviation of the intermodulation product is equal to the sum of each individual’s signal deviation, multiplied by the coefficient for that signal indicated in the above formulas. If signal A has a ± 5 kilohertz swing and signal B has a ± 5 kilohertz swing, the fifth-order intermodulation product represented by $2A + 3B$ will have a peak deviation of

$$(2 \times 5) + (3 \times 5) = \pm 25 \text{ kilohertz.}$$

For example, two transmitter frequencies — 155 and 154 MHz — give a fifth order $(3A - 2B) = (465 - 308) = 157$ MHz. Suppose the receiver frequency that is being interfered with is 157.025 MHz. It would appear that this calculation would not produce a hit on the receiver. However, if tone signaling or voice modulation is present on each channel at the legal maximum of 5-kilohertz deviation, then because of the fifth-order calculation, we would experience a peak deviation of $(2 \times 5) + (3 \times 5) = 25$ kilohertz, which will now sweep across the receiver’s channel causing interference and possible falsing of CTCSS/DCS/burst tone/touch tone/two-tone/five-tone decoders.

The receive first high IF, on rare occasions, may be susceptible to strong signals and contribute to the potential of intermodulation. This is why the receiver (IF) field has been included but is rarely, if ever, used with modern receivers. Furthermore, any transmitter intermod on a receiver’s high IF would be attenuated by the transmitter’s PA final tank circuit.

One way to test for intermodulation on rusty tower joints or rusty or corroded guy wire turnbuckles is to use an ultrasonic sniffer. You can actually hear the interference. Try installing a heavy copper gauge wire around the turnbuckle with clamps on each side to shunt or bypass the carrier signals to ground. The most important thing is to use good site maintenance procedures, such as isolators, combiners, cavity filters and vertical/horizontal antenna separation.

With low-cost, easy-to-use intermod product studies available, it is best practice for site engineers to investigate potential sources of intermod from existing or new customers in their buildings or nearby locations. This enables the engineers to install the necessary equipment to prevent or minimize interference to clients. ■

Chuck Soulliard is the founder and president of Midian Electronics. Allen Shea is a software engineer for Midian Electronics. Email feedback to editor@RRMediaGroup.com.

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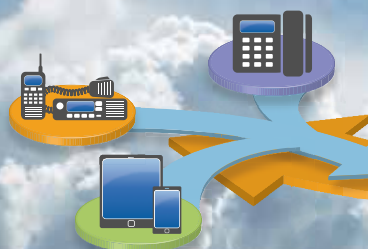
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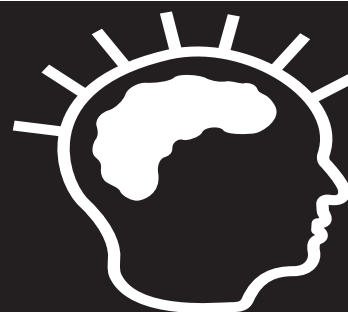
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Product Category Index

CONTENTS

32 Amplifiers	
32 Antennas	
32 Base Stations/Repeaters	
32-33 Battery Equipment (Portable Radio)	
Analizers/Conditioners	32
Batteries	32-33
Battery Chargers	33
33 Crystals/Channel Elements	
33-34 Dispatch Equipment	
Automatic Call Distributor (ACD)	33
Dispatch Furniture	33
Graphics-Imaging Equipment	33
Interconnect	33
Radio Consoles	33
Turnkey Systems (business/industry)	33-34
Voice Logging Recorders	34
34 Encryption/Scrambling	
34 Location Systems Equipment	
ANI/ALI	34
Asset Tracking/RFID	34
AVL/GPS	34
Mobile Resource Management	34
Modems/Transmitters	34
34 Mobile Computing Devices	
Handheld/Tablet Computers	34
MDCs/Ruggedized Laptops	34
MDTs	34
PDA's/Bricks/Radios	34
34-36 Mobile-Data Systems Equipment	
Infrared Wireless	34
Mesh Networks	34-35
Mobile Printers	35
Packet-Radio Systems	35
Peripherals	35
Repeaters/Bridges	35
Wireless Broadband	35
Wireless Computer Cards	35
Wireless LANs	35-36
Wireless Modems	36
36 Mobile Mounts	
36 Paging/Messaging Equipment	
Pager Receivers	36
Terminals	36
Transmitters/RF Controllers	36
Two-Way Messaging Devices	36
Voice Storage/Retrieval Systems	36
36 Power Supplies/Equipment	
Backup Systems	36
Converters/Inverters	36
Generators	36
Load-Management Equipment	36
Power Supplies	36
Solar Power Equipment	36
Uninterruptible Power Supplies	36
UPS Batteries	36
Wind Power Equipment	36
36-37 PSAP/E9-1-1 Equipment	
CAD Software/Systems	36

2013 WORLDWIDE BUYERS GUIDE

E9-1-1 Location Equipment	36
In-Building	36-37
9-1-1 Call Answering	37
TDD	37
Time Stamp/Synchronization	37
37-39 Public-Safety Equipment	
Alarm Systems	37
Automated Person Location	37
Automatic Notification Systems	37
Biometrics/Fingerprinting	37
CAD Add-Ons/Enhancements	37
Call Boxes	37
Early Warning Systems	37-38
Field Reporting	38
Intelligent Traffic Systems	38
Interoperability Equipment/Systems	38
Mobile Communications Vehicles	38
P25 Software	38
Rapidly Deployable Systems	38
Records Management Systems	38
Station Alerting	38
Surveillance Equipment	38
Turnkey Emergency Systems	38
Video Surveillance	38-39
39 Radio Accessories	
Carrying Cases	39
Hands-Free Equipment	39
Headsets	39
Labels	39
Microphones	39
39-40 Radios	
Mobiles/Portables	39-40
P25 Radios	40
TETRA	40
40-42 Radio Systems	
ACSB	40
Conventional/Trunked	40
Microwave	40
Narrowband (6.25 kHz)	40
P25 Systems Equipment	40
Repeater Controllers	40-41
Simulcast	41
Software-Defined Radio	41
Spread-Spectrum Radio	41
TETRA	41
VoIP/RoIP	41-42
42-43 Remote Site Monitoring	
Modems	42
Remote Transmitter Units	42
SCADA	42

Software	42
Telemetry	42
Transmitters	42-43
Vendor-Specific Protocols	43
Video Surveillance	43
43 Satellite Systems Equipment	
Mobile Data/Voice	43
VSAT	43
43-44 Site/Tower Equipment	
Alarms/Access Devices	43
Beacons	43
Cabinets	43
Cable	43
Cable Fault Locators	43
Combiners	43-44
Connectors	44
Diplexers	43-44
Duplexers	43-44
Filters	43-44
HVAC Control Systems	44
Ice Bridges	44
Isolators	43-44
Lightning-Protection Equipment	44
Microwave/MUX Equipment	44
Multicouplers	43-44
Multiplexers	43-44
Preamplifiers	44
Racks	44
Shelters	44
Site-Management Software	44
Surge Protectors	44
Switches	44
Tower Obstruction	44
Towers, Fixed/Mobile	44
Voting Products	44
Waveguide	44
44-46 Software	
CAD (see PSAP/E9-1-1 Equipment)	36
Custom	44-45
Dispatch (business/industry)	45
Engineering	45
Field Reporting (business/industry)	45
GIS Mapping	45
Middleware	45-46
Mobile-Data Systems	46
Network Management	46
Operations	46
Paging	46
Records Management Systems (business/industry)	46
RF Safety	46
Terrain Propagation	46
Voice Recognition	46
Wireless Internet Applications	46
46 Telematics/ITS Equipment	
46 Test Equipment	
46 Tone Signaling Equipment	
46 Wireless Local Loop/Rural Systems	

Product Category Index

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DragonWave (MW)
EF Johnson Technologies (M, P, W)
Elektronika Naglic in Drugi dno Domzale (B, M, P)
El Paso Communications Systems (B, E, G, M, MB, P, W)
EMR (B, E, I, M, P)
Encom Wireless Data Solutions (M, P, W)
Entel UK (P)
ESE (G, S)
Exalt Communications (MW)
FreeWave Technologies (B, E, G, I, W)
GE MDS (B, E, G, MW, M, W)
GME (M)
GPS Networking (G)
GRE America (M, P)
G-Way Microwave (I)
Harris Public Safety and Professional Communications (PSPC) (B, M, P)
HFRadio.US (B, M)
Hytera Communications (M, P)
I.D. Systems (G, W)
Imark Communications (B, M, P)
IPWireless (W)
Kaltman Creations (B, I, MW, W)
Kathrein, Scala div. (B, G, I, SA, W)
Kathrein Werke (B, E, G, I, MW, S, SA)
Kendoo Technology (P)
Kirmuss & Associates (B, G, M, MB, P)
Kyocera Solar (B, S, W)
L-3 Communications, Narda Microwave-East (S)
Laird Technologies (M, MB)
Lea Antenne & Progetti (B, G, I, M, P, W)
Link Communications (M, P)
Linx Technologies (E, G, P, W)
Location Technologies (E, G, W)
Midland Radio (M, P)
MiMOMax Wireless (B, SA, W)
Mobat USA (B, M)
Mobile Mark (B, E, G, I, MW, M, P, S, W)
Mobility Sound Technology (G)
Motorola Solutions (B, E, G, M, P, S)
MotoSAT (S, W)
MP Antenna (B, E, I, MW, M, SA, W)
Narda Safety Test Solutions (S)
Omega-Tec (B, MW, M, P, S)
Panorama Antennas (E, G, I, M, MB, P, W)

PCTEL (B, E, G, I, MW, M, P, W)
Pinyon Technologies (B, E, I, MW, M, P, SA, W)
Powerwave Technologies (B, I, SA)
Procom (B, E, G, I, MW, M, P, S, SA, W)
Pulse Electronics/Larsen Antennas (B, E, G, I, MW, M, P, W)
Quantum Electronics (B, M, P)
RAD Data Communications (B, MW, W)
Radial Firm (B, I, W)
Radio Frequency Systems (RFS) (B, I, MW)
RadioMobile, div. of RF Industries (G, W)
Raytheon JPS Communications (W)
RFI EMEA (B, E, G, I, M, W)
RF Industries (RFI) (B, E, G, I, M, MB, W)
Roger GPS (G)
Rojone (B, E, G, I, MW, M, P, S, SA, W)
Ross Associates/Covert Systems (MW)
Scan Antenna (B, E, G, I, MW, M, MB, P, S, SA, W)
Sigma Wireless (B, I, M, P, S)
Sinclair Technologies (B, E, G, I, MW, M, P, S, SA, W)
Skymasts Antennas (B, G, I, MW, M, W)
SmarTrunk Systems (G)
Sonik Messaging Systems (B)
Spectracom (B, MW, W)
STI-CO Industries (B, E, M, P, W)
Swissphone Telecom (B)
Symmetricom (G)
Tallysman Wireless (E, G, S)
Tekk International (P)
Telewave (B, I, W)
Telsate Telecomunicações (B, G, I, MW, M, P, W)
Thales Communications (P)
TracStar Systems (S)
Trilithic RF & Microwave (I)
Tropos Networks (M, W)
Trylon TSF (MW)
Tunnel Radio of America (B, I)
TX RX Systems Bird Technologies (B)
Unimo Technology (P)
Vislink (G, MW, M, P, S, SA, W)
Wade Antenna/Taco Antennas (B, I, W)
Webb Industries (B, G, I, MW, M, P, W)
Wilson Electronics (I, W)

BASE STATIONS/REPEATERS

(I=in-building, M=mobile radio, P=paging)
Advanced Digital Systems (M)
Airaya (I, M)
Alcatel-Lucent (I, M)
Alligator Communications (M)
Aluma Tower (M)
Amphenol Antenna Solutions (I, M)
Amphenol Jaybeam (I)
Avulan (I)

Axell Wireless (I, M)
Benelec (M)
BHE Bonn Hungary Electronics (I, M, P)
Bird Technologies (M)
BridgeCom Systems (I, M)
CalAmp (M)
Cassidian (M)
Cobalt AV Comtronics (M)
Cobham Antenna Systems, Microwave Antennas (I)
Codan (M)
Comlab (I, M, P)
CommScope (I, M)
Comsystems (I, M)
Connect Systems (M)
CPI Communications (M)
Creowave (I)
Damm Cellular Systems (I, M)
Daniels Electronics (M, P)
dbSpectra (I)
DX Radio Systems (M, P)
EF Johnson Technologies (M, P)
Elektronika Naglic in Drugi dno Domzale (I, M)
El Paso Communications Systems (I, M)
EMR (I, P)
Encom Wireless Data Solutions (I, M)
Etherstack (I, M)
European
Telecommunications S.A. (ETSA) (I, M)
Fiplex Communications (I)
Firecom (M)
Futurecom Systems Group (I, M)
GE MDS (M)
GRE America (M)
G-Way Microwave (I, P)
Harris Public Safety and Professional Communications (PSPC) (M)
Hytera Communications (I, M)
Hytera Mobilfunk (I, M)
Icom (I, M)
I.D. Systems (M)
IHM (M, P)
Imark Communications (M)
Innovative Circuit Technology (ICT) (M)
IPMobileNet (M)
IPWireless (I)
Kenwood (M)
Kenwood USA – Communications Sector (Kenwood) (I, M)
Kirmuss & Associates (M)
Laird Technologies (I, M)
LMR Systems (M, P)
Maxon (M)
Midian Electronics (M, P)
Midland Radio (I, M)
Mobat USA (M)
Motorola Solutions (M)
Pacific Crest (M)
Polycom (I)
Prism – IPX Systems (P)
Quantum Electronics (I, M)
Radio Frequency Systems (RFS) (M)
RadioMobile, div. of RF Industries (I, M)
Raveon Technologies (M)
Reim Wireless (I, M)
RFI EMEA (I, M, P)
RF Industries (RFI) (I, M, P)
RF Technology (M, P)
Ritron (I, M)

Rohill Engineering (M)
Rojone (I, M, P)
Royal Communications International (M)
Schnoor Industrielektronik (M)
Selex Elsas (I, M)
SmarTrunk Systems (I)
Sonetics (M)
Sonik Messaging Systems (M, P)
Spectra Engineering (I, M, P)
Spectrum Communications (M)
ST Electronics (Info-Comm Systems) (I)
Swissphone Telecom (P)
Tait Communications (I, M, P)
Team Simoco (I, M)
TecNet International (M)
Tekk International (M, P)
Telsate Telecomunicações (I, M)
Teltronic S.A. Unipersonal (M)
Thales Communications (M)
Trilithic RF & Microwave (I, M, P)
Tunnel Radio of America (I)
TX RX Systems Bird Technologies (I)
Vertex Standard (M)
Westel Wireless Systems (M)
WiPath Communications (M, P)
Wireless Pacific (M)
Xiamen Puxing Electronics Science and Technology (I, M, P)

BATTERY EQUIPMENT

(Portable Radio)
Analyzers/Conditioners
Advanced Charger Technology
AdvanceTec Industries
Alexander Technologies
Antcom
Asentria
BatteryJack
BatteryZone
Cadex Electronics
Eagle Eye Power Solutions
Honeywell Batteries/Global Technology Systems
Kendoo Technology
Maha Energy
MarathonNorco Aerospace, Christie div.
Motorola Solutions
Power Products
Team Simoco
Valeco Battery Charger Systems
W&W Manufacturing
Batteries
Advantech
Alexander Technologies
Aria Industrial
Arrowmax.com – Maxtop Technology
BatteryJack
BatteryZone
Benelec
CAPE
EF Johnson Technologies
El Paso Communications Systems
Emerging Power
Entel UK

GRE America
Harris Public Safety
and Professional
Communications (PSPC)
Honeywell Batteries/Global
Technology Systems

Hytera Communications

Imark Communications

Kendoo Technology

Kenwood

Kenwood USA – Communications Sector (Kenwood)

Kirmuss & Associates

Laird Technologies

Maha Energy

Maxon

Midland Radio

Motorola Solutions

Oy Stop Noise Finland

Power Products

Quantun Electronics

Relm Wireless

Shenzhen Power-Time

Technology

Sonic Communications

International

Spectrum Communications

Tait Communications

Team Simoco

TecNet International

Telsate Telecomunicações

Thales Communications

Ultralife

Unimo Technology

United Communications

Valeco Battery Charger

Systems

W&W Manufacturing

Wireless Pacific

Xiamen Puxing Electronics

Science and Technology

Motorola Solutions

Oy Stop Noise Finland

Power Products

ProClip USA

Quantun Electronics

Samlex America

Shenzhen Power-Time

Technology

SmarTrunk Systems

Spectrum Communications

Tait Communications

Team Simoco

TecNet International

Telsate Telecomunicações

Thales Communications

Ultralife

Unimo Technology

Valeco Battery Charger

Systems

W&W Manufacturing

Wireless Pacific

Xantrex Technology

Xiamen Puxing Electronics

Science and Technology

CRYSTALS/CHANNEL

ELEMENTS

Star Microwave Service

United Communications

DISPATCH EQUIPMENT

Automatic Call Distributor

(ACD)

Avaya

Cassidian Communications

Motorola Solutions

Schnoor Industrie Elektronik

ST Electronics

(Info-Comm Systems)

Visual Electronics

Zetron

Zonith

Battery Chargers

Advantech

Advanced Charger

Technology

AdvanceTec Industries

Alexander Technologies

Analytic Systems

Aria Industrial

Arrowmax.com – Maxtop

Technology

Astron

Ballard Power Systems

BatteryJack

BatteryZone

Benelec

Cadex Electronics

CAPE

CeoTronics

Eagle Eye Power Solutions

EF Johnson Technologies

El Paso Communications

Systems

GRE America

Harris Public Safety

and Professional

Communications (PSPC)

Honeywell Batteries/Global

Technology Systems

Imark Communications

Impact Radio Accessories

Innovative Circuit

Technology (ICT)

Kendoo Technology

Kenwood

Klein Electronics

Lind Electronics

Maha Energy

MarathonNorco Aerospace,

Christie div.

Maxon

Midland Radio

Dispatch Furniture

AFC Industries

Cassidian

Concept Seating

Eaton

Ergotron

E Technology Systems

Motorola Solutions

Prescom

Raytheon JPS

Communications

Schnoor Industrie Elektronik

Watson Dispatch

Winsted

Zetron

Graphics-Imaging

Equipment

C4i

Raveon Technologies

Tech Global

Interconnect

Artevea Digital

C4i

Cassidian Communications

Catalyst Communications

Technologies

Communications-Applied

Technology

Compuquest

Connect Systems

DX Radio Systems

GAI-Tronics

Hoag Electronics

Kolibri Systems

LMR Systems

Motor Electronics

Motorola Solutions

Mutualink

NHRC Repeater Controllers

Omnitronics

Pantel International

Penta

Prescom

Selex Eltag

SmarTrunk Systems

ST Electronics

(Info-Comm Systems)

Tait Communications

Team Simoco

Voicelnterop

Zetron

Radio Consoles

3T Communications

Albrecht

Telecommunications

APD Communications

Artevea Digital

Avtec

BridgeCom Systems

C4i

Cassidian Communications

Catalyst Communications

Technologies

Cimarron Technologies

CPI Communications

EF Johnson Technologies

Etelm

Etherstack

GAI-Tronics

Harris Public Safety

and Professional

Communications (PSPC)

IDA

IHM

Midian Electronics

Motorola Solutions

NeoTerra Systems

New Communications

Solutions (NCS)

Omnitronics

Pantel International

Penta

Prescom

Raytheon JPS

Communications

Schnoor Industrie Elektronik

ST Electronics

(Info-Comm Systems)

Team Simoco

Telex Radio Dispatch

Telsate Telecomunicações

Zetron

Turnkey Systems

(business/industry)

3T Communications

Artevea Digital

BridgeCom Systems

C4i

Cassidian

Cassidian Communications

Comlab

Compuquest

Cyrun

DX Radio Systems

EF Johnson Technologies

Etelm

Etherstack

Frequentis

GE MDS

Hytera Communications

Hytera Mobilfunk

IHM

InterAct

Intergraph

Motorola Solutions

Pantel International

Penta

Prescom

RadioMobile,

div. of RF Industries



funkwerk
security communications

funkwerk FT4 Ex

Intrinsically safe TETRA handset

Now for Mining
I M2 Ex ib I Mb



Protection by intrinsic safety "I" & "ID" according to ATEX & IECEx standard (Gas & Dust)
BVS 11 ATEX E 083 X: II 2G Ex ib IIC T4 Gb II 2D Ex ib IIIC T125°C IP6X Db
IECEx BVS 11.0099X: Ex ib IIC T4 Gb Ex ib IIIC T125°C IP6X Db

We also offer
non-ATEX devices

Funkwerk - you'll never work alone

Visit us online: www.funkwerk-sc.com

Product Category Index

Raytheon JPS Communications
Sabre Building Systems by Cellxion, div. of Sabre Industries
Selex Elsas
Send Word Now
SmarTrunk Systems
Solacom Technologies
Special Electronics and Designs
Star Microwave Service
ST Electronics (Info-Comm Systems)
Swissphone Telecom
Tait Communications
Team Simoco
Telex Radio Dispatch
VoiceInterop
Zetron

Voice Logging Recorders

3T Communications
ASC Telecom
ATIS Systems
Cassidian Communications
Catalyst Communications Technologies
CVDS
Damm Cellular Systems
Dees Communications
Etherstack
Eventide
Exacom
Frequentis
HigherGround
Hytera Communications
Hytera Mobilfunk
JEL Communication Recorders
Kolibri Systems
Motorola Solutions
Multisuns
Nice Systems
Omnicon Electronics
Pantel International
Raytheon JPS Communications
Record Play Tek (RPT)
Red Box Recorders
Rohill Engineering
Schnoor Industrielektronik
Send Word Now
Signal Intelligence
Spescom
Stancil
Stancil Solutions
ST Electronics (Info-Comm Systems)
Team Simoco
Telex Radio Dispatch
Telsate Telecomunicações
Total Recall
Verint Systems
Versadial Solutions
Voice Print International (VPI)
Zonith

DISTRIBUTORS/REPS (See Distributors/Reps Index, Page 30)

ENCRYPTION/SCRAMBLING

Albrecht
Telecommunications
Cimarron Technologies
Codan
Communications Specialists
Comsystems
Cromack Industries
Funkwerk Security Communications

Harris Public Safety and Professional Communications (PSPC)
HV Sistemas
Imark Communications
Kantronics
Kavit Electronics Industries
LMR Systems
Maxon
Midian Electronics
Mobat USA
Radio IP Software
Tait Communications
Team Simoco
Tekk International
Teletec
Telsate Telecomunicações
Teltronic S.A. Unipersonal
Thales Communications
Titan Communication Systems
Westel Wireless Systems

LOCATION SYSTEMS EQUIPMENT

ANI/ALI
APD Communications
Benelec
Cassidian Communications
Cimarron Technologies
El Paso Communications Systems
Exacom
Hoag Electronics
HV Sistemas
InterAct
Intergraph
Location Technologies
Midian Electronics
Motorola Solutions
Penta
Raveon Technologies
SmarTrunk Systems
ST Electronics (Info-Comm Systems)
Tait Communications
TeleCommunication Systems (TCS)
Telsate Telecomunicações
TruePosition
Zetron

Asset Tracking/RFID

APD Communications
Benelec
Comm-Net 2000
Manufacturing
Computer Resources
Cubic Defense Applications
Etelm
I.D. Systems
In Motion Technology
InSight Mobile USA dba
StreetEagle GPS
Laird Technologies
LMR Systems
Location Technologies
Mobile Mark
Motorola Solutions
Panorama Antennas
Raveon Technologies
Rojone
Skymasts Antennas
Trident Micro Systems
Tunnel Radio of America

AVL/GPS

(A=AVL, G=GPS)
AC DC Industries (G)
Antcom (G)
Antenna Plus (A, G)
APD Communications (A, G)
Artevea Digital (A)
Asentria (G)

Benelec (A, G)
CalAmp (A, G)
Cassidian Communications (A, G)
CML Microcircuits (G)
Cobham Antenna Systems,
Microwave Antennas (G)
Codan (A)
Codea (A, G)
ComGroup Australia (A, G)
Comm-Net 2000
Manufacturing (A, G)
CommScope (A, G)
Computer Resources (G)
CTI Products (A)
Cyrus (A, G)
Damm Cellular Systems (A)
Data911 Mobile Computer Systems (A)
Detracom (A, G)
DX Radio Systems (G)
Elektro-Arola (A, G)
El Paso Communications Systems (G)
Etelm (A)
Etherstack (A, G)
Funkwerk Security Communications (G)
Fyde Micro Systems (A, G)
GE MDS (A, G)
GPS Networking (G)
Harris Public Safety and Professional Communications (PSPC) (G)
Hoag Electronics (A, G)
HV Sistemas (A, G)
Hytera Communications (A)
Hytera Mobilfunk (A)
IDA (A, G)
I.D. Systems (G)
IHM (A, G)
Imark Communications (A)
In Motion Technology (A, G)
InSight Mobile USA dba
StreetEagle GPS (A, G)
Integrated Tracking Solutions (A, G)
InterAct (G)
Intergraph (A)
IPMobileNet (G)
Juniper Systems (G)
Kantronics (A, G)
Kenwood (A, G)
Kenwood USA – Communications Sector (Kenwood) (A, G)
Kirmuss & Associates (G)
Kolibri Systems (A)
Lea Antenne & Progetti (A, G)
LMR Systems (A)
Location Technologies (A, G)
Locus Diagnostics (A, G)
Logistic Systems (A, G)
Maxon (A, G)
Mentor Engineering (A, G)
Midian Electronics (G)
Midland Radio (A)
Mobat USA (A, G)
Mobile Mark (A, G)
Mobility Sound Technology (G)
Motorola Solutions (A, G)
NeoTerra Systems (A, G)
Pacific Crest (G)
Panorama Antennas (G)
Pantel International (A)
Peiker Acoustic (G)
Pryme Radio Products (A, G)
Radio IP Software (G)

RadioMobile, div. of RF Industries (A, G)
Raveon Technologies (A, G)
Raytheon JPS Communications (A, G)
RFI EMEA (A, G)
Roger GPS (A, G)
Rohill Engineering (A)
Rojone (A, G)
Selex Elsas (A, G)
Signal Intelligence (G)
Skymasts Antennas (A, G)
SmarTrunk Systems (A)
Spectracom (G)
ST Electronics (Info-Comm Systems) (A, G)
Symmetricom (G)
Tait Communications (A)
Tallysman Wireless (A, G)
Team Simoco (A, G)
TecNet International (A, G)
Telsate Telecomunicações (G)
Teltronic S.A. Unipersonal (A, G)
Thales Communications (G)
Trident Micro Systems (A)
TriTech Software Systems (A, G)
TruePosition (A, G)
TS Mobile (G)
Vecima Networks (G)
Webb Industries (G)
WiPath Communications (A, G)
Xiamen Puxing Electronics Science and Technology (G)
Zonith (G)

Mobile Resource Management

APD Communications
CalAmp
Cassidian Communications
ComGroup Australia
Computer Resources
Elektro-Arola
GE MDS
I.D. Systems
In Motion Technology
InSight Mobile USA dba
StreetEagle GPS
Intergraph
Iveda Solutions
Juniper Systems
Location Technologies
Locus Diagnostics
Mentor Engineering
NeoTerra Systems
Raveon Technologies
Raytheon JPS Communications
Rojone
Selex Elsas
Send Word Now
Syntech Systems
Winnebago Industries
WiPath Communications

Modems/Transmitters

Antenna Plus
CalAmp
CML Microcircuits
Comm-Net 2000
Manufacturing
Compuquest
Elektro-Arola
Elektronika Naglic in Drugi dno Domzale
El Paso Communications Systems
FreeWave Technologies
GE MDS

HAL Communications
HV Sistemas
IDA
I.D. Systems
Impact Radio Accessories
In Motion Technology
Kantronics
Kenwood
Linx Technologies
Location Technologies
Maxon
Mentor Engineering
Midian Electronics
Midland Radio
Radiocrafts
RadioMobile, div. of RF Industries
Raveon Technologies
Raytheon JPS Communications
Sentor Monitoring and Control Systems
SmarTrunk Systems
Spectra Engineering
TecNet International
Tekk International
Telsate Telecomunicações
Teltronic S.A. Unipersonal
Trident Micro Systems
TS Mobile
Vecima Networks
Vislink

MOBILE COMPUTING DEVICES

Handheld/Tablet Computers
3T Communications
APD Communications
BatteryJack
Clearstone Telecoms
Comsystems
General Dynamics Itronix
Handheld US
IHM
Juniper Systems
Kirmuss & Associates
Mentor Engineering
Microbus
Motorola Solutions
Panasonic Solutions
RadioMobile, div. of RF Industries
RAM Mounting Systems
Rugged Notebooks
Sentor Monitoring and Control Systems

MDCs/Ruggedized Laptops

3T Communications
APD Communications
Clearstone Telecoms
Comsystems
Data911 Mobile Computer Systems
General Dynamics Itronix
Handheld US
JEL Communication Recorders
Kirmuss & Associates
Location Technologies
Mentor Engineering
Motorola Solutions
Panasonic Solutions
RadioMobile, div. of RF Industries
RAM Mounting Systems
Raytheon JPS Communications
Rugged Notebooks
Sigma Wireless
Solacom Technologies
ST Electronics (Info-Comm Systems)

MDTs
3T Communications
APD Communications
Clearstone Telecoms
Comm-Net 2000
Manufacturing
Critical Response Systems
Data911 Mobile Computer Systems
DX Radio Systems
Handheld US
Hark Systems
Hitech Systems
IDA
I.D. Systems
Kenwood USA – Communications Sector (Kenwood)
LMR Systems
Location Technologies
Logistic Systems
Mentor Engineering
Microbus
Motorola Solutions
RadioMobile, div. of RF Industries
RAM Mounting Systems
Tait Communications
Tunnel Radio of America
WiPath Communications
Zetron

PDAs/Bricks/Radios

APD Communications
BatteryJack
Clearstone Telecoms
CML Microcircuits
Critical Response Systems
DX Radio Systems
El Paso Communications Systems
Fyde Micro Systems
General Dynamics Itronix
Handheld US
Hark Systems
Juniper Systems
Kirmuss & Associates
Location Technologies
Logistic Systems
Motorola Solutions
Panasonic Solutions
RAM Mounting Systems
Rugged Notebooks
Teltronic S.A. Unipersonal
Thales Communications
Zetron

MOBILE-DATA SYSTEMS EQUIPMENT

Infrared Wireless
Location Technologies
Mobile Pro Systems
PDA Safe
Rojone
Safety Vision
Sentor Monitoring and Control Systems
Mesh Networks
Air802
Airaya
Alcatel-Lucent
C4i
Cisco Systems
CoCo Communications
CommScope
DataSoft
Elektronika Naglic in Drugi dno Domzale
El Paso Communications Systems
Encom Wireless Data Solutions
Federal Signal

Firetide
 Flash Technology, SPX div.
 GE MDS
Hytera Communications
 Hytera Mobilfunk
 I.D. Systems
 IPMobileNet
 Location Technologies
 Metric Systems
 Mobile Pro Systems
 Motorola Solutions
 PDA Safe
 Radiocrafts
 Radio IP Software
 Raytheon JPS
 Communications
 RF EMEA
 Ross Associates/Covert
 Systems
 Safety Vision
 Selex Eltag
 ST Electronics
 (Info-Comm Systems)
 TracStar Systems

Mobile Printers

Gamber-Johnson
 Location Technologies
 PDA Safe

Packet-Radio Systems

4RF
 Advanced Digital Systems
Alcatel-Lucent
 C4i
 CalAmp
 Clearstone Telecoms
 CML Microcircuits
 DataSoft
 DragonWave
 Elektronika Naglic in
 Drugi dno Domzale
 Etherstack
 Exalt Communications
 GE MDS
 Harris Public Safety
 and Professional
 Communications (PSPC)
 HV Sistemias
 I.D. Systems
 IPMobileNet
 Kantronics
 Location Technologies
 Maxon
 Motorola Solutions
 PDA Safe
 Radio IP Software
 RadioMobile, div. of RF
 Industries
 Raveon Technologies
 RF Neulink, div. of RF
 Industries
 Sentor Monitoring and
 Control Systems
 TecNet International
 Tekk International
 Telepoint
 Telsate Telecomunicações
Teltronic S.A. Unipersonal
 TS Mobile
 WiPath Communications

Peripherals

Air802
 Albrecht
 Telecommunications
 C4i
 Compuquest
 Data911 Mobile Computer
 Systems
 Gamber-Johnson
 Location Technologies
 Man & Machine
 Motorola Solutions

Panasonic Solutions
 Plantronics
 Racom Products
 Rojone
 Sentor Monitoring and
 Control Systems

Repeaters/Bridges

Advanced Digital Systems
 Air802
 Airaya
 Alligator Communications
 Avaya
 Avulan
 Bayly Coastcom
 BridgeCom Systems
 CalAmp
 Cobalt AV Comtronics
 CoCo Communications
 Comlab
 Comm-Net 2000
 Manufacturing

Damm Cellular Systems

DX Radio Systems
 EF Johnson Technologies
 Elektronika Naglic in
 Drugi dno Domzale
 Encom Wireless Data
 Solutions
 Etherstack
 Firetide
 Futurecom Systems Group
 GE MDS
 GPS Networking
 Harris Public Safety
 and Professional
 Communications (PSPC)
 HV Sistemias

LMR Systems

Location Technologies
 Midian Electronics
 Motorola Solutions
 Omnitronics
 Penta
 RAD Data Communications
 RadioMobile, div. of RF
 Industries
 Raveon Technologies
 Raytheon JPS
 Communications
 RF Neulink, div. of RF
 Industries
 RF Technology
 Rojone
 Satel

Wireless LANs

4RF
 Agilent Technologies
 Air802
Alcatel-Lucent
 Avaya
 Avulan
 Berkeley Varitronics
 Systems
 CalAmp
 Cisco Systems
 Clearstone Telecoms
 CoCo Communications
 CommScope
 Data911 Mobile Computer
 Systems
 Encom Wireless Data
 Solutions

Wireless Broadband

4RF
 Air802
 Airaya
Alcatel-Lucent
 Avulan
 Bayly Coastcom
 C4i
 CalAmp
 Cisco Systems
 Clearstone Telecoms
 CoCo Communications
 Comlab
 CommScope
 Data911 Mobile Computer
 Systems
 DataSoft
 DragonWave
 El Paso Communications
 Systems
 Encom Wireless Data
 Solutions

Etherstack
 Exalt Communications
 Flash Technology, SPX div.
 GE MDS
 Harris Public Safety
 and Professional
 Communications (PSPC)

Hytera Communications

Hytera Mobilfunk
 IPWireless
 Iveda Solutions
 Location Technologies
 Mentor Engineering
 Metric Systems
 Mobile Mark
 Mobile Pro Systems
 Motorola Solutions
 MotoSAT
 PDA Safe
 RAD Data Communications
 Radio IP Software
 RadioMobile, div. of RF
 Industries
 Raytheon JPS
 Communications
 Rojone
 Rugged Notebooks
 Safety Vision
 Selex Eltag
 Sentor Monitoring and
 Control Systems
 Sinclair Technologies
 Star Microwave Service
 Symmetricon
 TracStar Systems
 Trango Systems
 Tropos Networks
 Vecima Networks

Wireless Computer Cards

Agilent Technologies
 Air802
 Avulan
 Cisco Systems
 Encom Wireless Data
 Solutions
 ESTeem Wireless Modems
 Location Technologies
 Motorola Solutions
 Rugged Notebooks
 Safety Vision

Wireless LANs

4RF
 Agilent Technologies
 Air802
Alcatel-Lucent
 Avaya
 Avulan
 Berkeley Varitronics
 Systems
 CalAmp
 Cisco Systems
 Clearstone Telecoms
 Cobham Antenna Systems,
 Microwave Antennas
 CoCo Communications
 CommScope
 Data911 Mobile Computer
 Systems
 Encom Wireless Data
 Solutions
 Firetide
 GE MDS
 In Motion Technology
 Kaltman Creations
 Location Technologies
 Metric Systems
 Motorola Solutions
 Panorama Antennas
 PDA Safe
 RAD Data Communications
 Radio IP Software

DMR

MPT

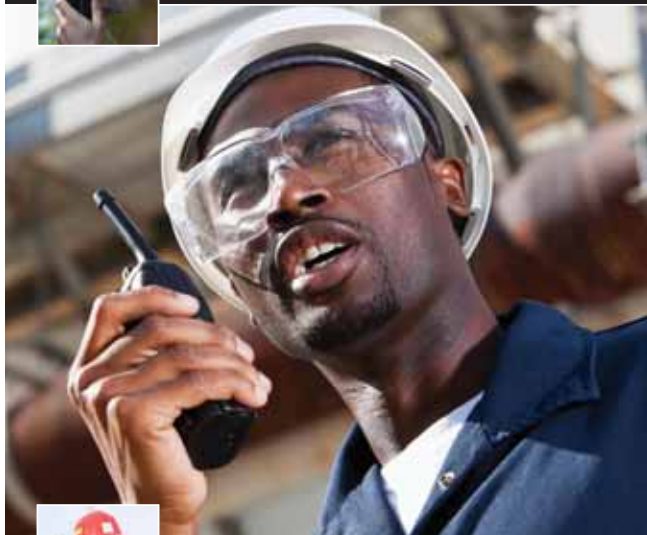
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P25

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 Advanced Petrochemicals - Saudi Arabia
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Rojone
Ross Associates/Covert Systems
Safety Vision
Telepoint
Telsate Telecomunicações
TracStar Systems
Tropos Networks

Wireless Modems

Advanced Digital Systems
Agilent Technologies
Albrecht
Telecommunications
Alligator Communications
Avulan
CalAmp
CML Microcircuits
Codan
DataSoft
DragonWave
Encom Wireless Data Solutions
ESTeem Wireless Modems
Flash Technology, SPX div.
FreeWave Technologies
GE MDS

HAL Communications

Hark Systems
HV Sistemas
IPMobileNet
IPWireless
Katronics
Location Technologies
Maxon
Mentor Engineering
Midian Electronics
Mobile Mark
Motorola Solutions
PDA Safe
Radiocrafts
Radio IP Software
RadioMobile, div. of RF Industries
Raveon Technologies
Raytheon JPS Communications
RF Neulink, div. of RF Industries
Rojone
Rugged Notebooks
Safety Vision
Satel
Sentor Monitoring and Control Systems
SkySweep Technologies
Tait Communications
TecNet International
Telsate Telecomunicações
TS Mobile
Tunnel Radio of America

MOBILE MOUNTS

Comprod Communications
Comsystems
Concept Seating
Data911 Mobile Computer Systems
Ergotron
Gamber-Johnson
Havis
Location Technologies
Mentor Engineering
MotoSAT
Precision Mounting Technologies
ProClip USA
RadioMobile, div. of RF Industries
RAM Mounting Systems

Sinclair Technologies
Wade Antenna/
Taco Antennas

PAGING/MESSAGING EQUIPMENT

Pager Receivers

CML Microcircuits
Commtech Wireless
Critical Response Systems
Digital Paging Co./Global Sab Inc. (DPC/GSI)
DX Radio Systems
Funkwerk Security Communications
LMR Systems
Motorola Solutions
Prism – IPX Systems
SCA
Sonik Messaging Systems
Swissphone Telecom
Unimo Technology
United Communications
USAlert
Veetronix
WiPath Communications

Terminals

Commtech Wireless
Critical Response Systems
Daniels Electronics
DX Radio Systems
Funkwerk Security Communications
Prism – IPX Systems
Sonik Messaging Systems
Zetron

Transmitters/ RF Controllers

Berkeley Varitronics Systems
CML Microcircuits
Comlab
Commtech Wireless
Connect Systems
Critical Response Systems
Daniels Electronics
Digital Paging Co./Global Sab Inc. (DPC/GSI)
DX Radio Systems
Elektro-Arola
Funkwerk Security Communications
IHM
Linx Technologies
Midian Electronics
Motorola Solutions
NHRC Repeater Controllers
Penta
Prism – IPX Systems
Radiocrafts
RFI EMEA
RF Technology
Ritron
Sentor Monitoring and Control Systems
Sonik Messaging Systems
Spectra Engineering
Spectrum Communications
Swissphone Telecom
Tait Communications
Tekk International
Telepoint
TS Mobile
WiPath Communications
Zetron

Two-Way

Messaging Devices

Cassidian
Cimarron Technologies
Clear-Com
CML Microcircuits

Commtech Wireless
Compuquest
Critical Response Systems
DX Radio Systems
I.D. Systems
Location Technologies
Mentor Engineering
Mobat USA
Motorola Solutions
Mutualink
NHRC Repeater Controllers
Prism – IPX Systems
Radiocrafts
RadioMobile, div. of RF Industries
Send Word Now
Sonik Messaging Systems
Swissphone Telecom
Tunnel Radio of America
Visual Electronics
WiPath Communications

Voice Storage/ Retrieval Systems

CML Microcircuits
Commtech Wireless
CVDS
DX Radio Systems
Exacom
Hark Systems
Link Communications
Location Technologies
Midian Electronics
Motorola Solutions
Multisuns
NHRC Repeater Controllers
Omnicon Electronics
Prism – IPX Systems
Record Play Tek (RPT)
Rohill Engineering
Sonik Messaging Systems
Stancil

POWER SUPPLIES/ EQUIPMENT

Backup Systems

Alfatronix
Alpha Industrial Power
Astrodyne
Ballard Power Systems
Benelec
Clary
CommScope
Compuquest
DuraComm
DX Radio Systems
Emerson Network Power
Imark Communications
Innovative Circuit Technology (ICT)
Kyocera Solar
Mobile Pro Systems
Motorola Solutions
Newmar
Pioneer Energy Products (PEPRO)
ReliOn
Samlex America
Sentor Monitoring and Control Systems
Sinclair Technologies
Solarcraft
Spectra Engineering
SunWize Technologies
Telsate Telecomunicações
Trylon TSF
Tunnel Radio of America
Ultralife
VFP
Winco
Xantrex Technology

Converters/Inverters

(C=converters, I=inverters)

Absopulse Electronics (C, I)
Air802 (C)
Alfatronix (C)
Alpha Industrial Power (C, I)
Analytic Systems (C, I)
Astrodyne (C, I)
Astron (C, I)
DuraComm (C, I)
DX Radio Systems (C)
Elektronika Naglic in Drugi dno Domzale (C)
El Paso Communications Systems (I)
Emerson Network Power (C, I)
Imark Communications (C, I)
Innovative Circuit Technology (ICT) (C)
Kyocera Solar (I)
Lind Electronics (C, I)
Motorola Solutions (C)
Newmar (C, I)
Pioneer Energy Products (PEPRO) (C, I)
RFI EMEA (I)
Samlex America (C, I)
Solarcraft (C, I)
SunWize Technologies (I)
Telsate Telecomunicações (C, I)
Tripp Lite (I)
Ultralife (I)
Wilmore Electronics (C, I)
Xantrex Technology (C, I)

Generators

Alpha Industrial Power
Aluma Tower
Ballard Power Systems
Dupont Building
Emerson Network Power
FWT
Imark Communications
Mobile Pro Systems
VFP
Winco

Load-Management Equipment

AC DC Industries
Alpha Industrial Power
Comm-Net 2000 Manufacturing
Lind Electronics
PDA Safe
Sentor Monitoring and Control Systems
Tripp Lite

Power Supplies

Absopulse Electronics
Air802
Alfatronix
Alpha Industrial Power
Analytic Systems
Arrowmax.com – Maxtop Technology
Astrodyne
Astron
Benelec
Detracom
DuraComm
Eaton
Elektronika Naglic in Drugi dno Domzale
El Paso Communications Systems
Emerson Network Power
GE MDS
Hytera Communications
Hytera Mobilfunk
Imark Communications

Innovative Circuit Technology (ICT)
Kyocera Solar
Lind Electronics
Mobile Pro Systems
Newmar
PDA Safe
Positron
RFI EMEA
RF Technology
Samlex America
Spectra Engineering
Tripp Lite
Winco

Solar Power Equipment

Alpha Industrial Power
Analytic Systems
Astrodyne
Ballard Power Systems
BatteryJack
DuraComm
El Paso Communications Systems
Funk-Electronic Piciorgros
Imark Communications
Innovative Circuit Technology (ICT)
Kyocera Solar
Lind Electronics
Mobile Pro Systems
RF Industries (RFI)
Ritron
Solarcraft
Spectrum Communications
SunWize Technologies
Unimar
Winco
Xantrex Technology

Uninterruptible Power Supplies

Absopulse Electronics
Alfatronix
Alpha Industrial Power
Ballard Power Systems
Clary
Comm-Net 2000 Manufacturing
DuraComm
DX Radio Systems
Eaton
Emerson Network Power
Hytera Communications
Hytera Mobilfunk
Innovative Circuit Technology (ICT)
Mobile Pro Systems
Newmar
PDA Safe
Selex Elsas
Solarcraft
SunWize Technologies
Transtector Systems
Tripp Lite
Trylon TSF
Ultralife
VFP

UPS Batteries

Alpha Industrial Power
BatteryJack
Clary
DX Radio Systems
Emerson Network Power
Honeywell Batteries/Global Technology Systems
Innovative Circuit Technology (ICT)
Laird Technologies
Lind Electronics
Mobile Pro Systems
Motorola Solutions
Newmar

Solarcraft
Sonic Communications International
Spectrum Communications
Telsate Telecomunicações
Tripp Lite
Ultralife
VFP

Wind Power Equipment

DuraComm
Sentor Monitoring and Control Systems

PSAP/E9-1-1 EQUIPMENT CAD Software/Systems

AGENT511
Antcom
APD Communications
Artevea Digital
Avtec
Cassidian Communications
CTI Products
Cyrus
Data911 Mobile Computer Systems
EDX Wireless
Frequentis
Genesis Group
Hitech Systems
Hytera Communications
Hytera Mobilfunk
IDA
IHM
InterAct
Intergraph
Logistic Systems
Mentor Engineering
Midian Electronics
Motorola Solutions
Pantel International
RadioMobile, div. of RF Industries
Selex Elsas
ST Electronics (Info-Comm Systems)
Stratus Technologies
Teltronic S.A. Unipersonal
TriTech Software Systems

E9-1-1 Location Equipment

AGENT511
Cassidian Communications
Cisco Systems
CommScope
HigherGround
Location Technologies
Locus Diagnostics
Motorola Solutions
Send Word Now
Solacom Technologies
Tech Global
TeleCommunications Systems (TCS)
Teltronic S.A. Unipersonal
TruePosition
Visual Electronics
Zetron

In-Building

Bird Technologies
CommScope
Communications-Applied Technology
EDX Wireless
Fiber-Span
Funkwerk Security Communications
Hytera Communications
Hytera Mobilfunk
Laird Technologies
Powerwave Technologies
RCC Consultants
RFI EMEA

Roger GPS
Rojone
Send Word Now
Solacom Technologies
Survey Technologies Inc.
(STI)
TX RX Systems Bird
Technologies
Visual Electronics

9-1-1 Call Answering

AGENT511
Avaya
Cassidian
Cassidian Communications
Pantel International
Penta
Plantronics
PowerPhone
Solacom Technologies
Spescom
TeleCommunication
Systems (TCS)
Zetron

TDD
AGENT511
Cassidian Communications
CVDS
Intergraph
Motorola Solutions
Penta
Star Microwave Service
Zetron

**Time Stamp/
Synchronization**
Arteva Digital

ESE
FEI-Zyfer
Hitech Systems
Locus Diagnostics
Motorola Solutions
Pantel International
RadioMobile, div. of RF
Industries
Rojone
Send Word Now
Spectracom
Symmetricom

PUBLIC-SAFETY EQUIPMENT Alarm Systems

Advanced Digital Systems
Arteva Digital
Benelec
Bosch Security Systems
C4i
Carlson Wireless
Technologies (CWT)
Cimarron Technologies
CML Microcircuits
Commtech Wireless
Connect Systems
DPS Telecom
Elektro-Arola
El Paso Communications
Systems
Fial
Flash Technology, SPX div.
IHM
Intergraph
Location Technologies
Midian Electronics
Mobile Pro Systems

Motorola Solutions
NeoTerra Systems
Pantel International
Ritron
Satel
Schnoor Industrielektronik
Selex Elsag
Send Word Now
Sentor Monitoring and
Control Systems
Signal Intelligence
Special Electronics and
Designs
Spectrum Communications
ST Electronics
(Info-Comm Systems)
Veetronix
WiPath Communications
Zetron

Automated Person Location

3T Communications
AGENT511
APD Communications
C4i
Data911 Mobile Computer
Systems
El Paso Communications
Systems
Etelm
**Funkwerk Security
Communications**
Location Technologies
Locus Diagnostics
Mobility Sound Technology
Motorola Solutions
NeoTerra Systems
Raveon Technologies

Roger GPS
Rojone
Schnoor Industrielektronik
Selex Elsag
Send Word Now
Sentor Monitoring and
Control Systems
Sigma Wireless
Swissphone Telecom
Zonith

Automatic Notification Systems

Avaya
Bosch Security Systems
C4i
Cassidian Communications
CeoTronics
Cimarron Technologies
CML Microcircuits
Compuquest
Etherstack
Everbridge
Exacom
Flash Technology, SPX div.
**Funkwerk Security
Communications**
I.D. Systems
IHM
Location Technologies
Mentor Engineering
Midian Electronics
Mobility Sound Technology
Motorola Solutions
NeoTerra Systems
Pantel International
Racom Products
Rojone

Send Word Now
Sentor Monitoring and
Control Systems
Solacom Technologies
ST Electronics
(Info-Comm Systems)
Syntech Systems
Visual Electronics
VoiceInterop
Zetron
Zonith

Biometrics/Fingerprinting

Afix Technologies
Cromack Industries
Data911 Mobile Computer
Systems
El Paso Communications
Systems
Hitech Systems
I.D. Systems
Location Technologies
Motorola Solutions
Realtime North America
Sentor Monitoring and
Control Systems
ST Electronics
(Info-Comm Systems)

CAD Add-Ons/ Enhancements

AGENT511
Albrecht
Telecommunications
C4i
Codea
Cyrus

Data911 Mobile Computer
Systems
Elektro-Arola
**Funkwerk Security
Communications**
Intergraph
Location Technologies
Logistic Systems
Mentor Engineering
PowerPhone
Priority Dispatch
RadioMobile, div. of RF
Industries
Sentor Monitoring and
Control Systems
TriTech Software Systems

Call Boxes

GAI-Tronics
IHM
Ritron
Special Electronics and
Designs
ST Electronics
(Info-Comm Systems)
Tekk International

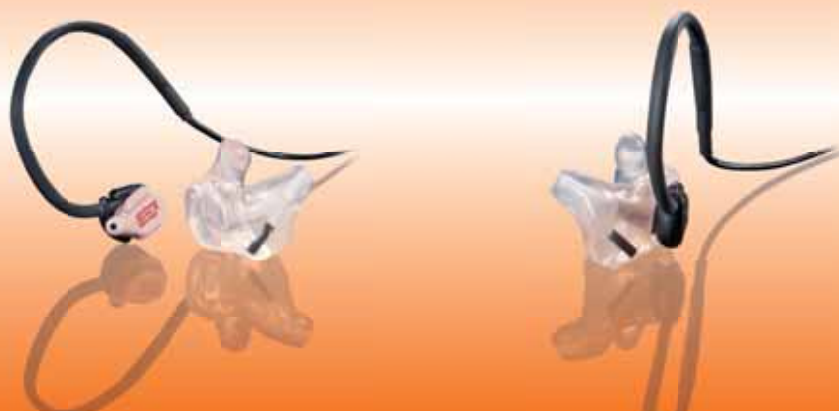
Early Warning Systems

Alcatel-Lucent
Cassidian Communications
CeoTronics
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Compuquest
Cromack Industries
Cubic Defense Applications
Eagle Eye Power Solutions
Elektro-Arola
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Mobile Pro Systems
NeoTerra Systems
Pantel International
Racom Products
Ritron
Send Word Now
Sentor Monitoring and Control Systems
Solacom Technologies
ST Electronics
(Info-Comm Systems)
Voicelnterop
Whelen Engineering

Field Reporting

Bayly Coastcom
Cassidian Communications
Codan
Cyrus
Data911 Mobile Computer Systems
Funkwerk Security Communications
Hitech Systems
InterAct
Intergraph
Location Technologies
Mentor Engineering
Mobat USA
Motorola Solutions
NeoTerra Systems
Send Word Now
Sentor Monitoring and Control Systems
ST Electronics
(Info-Comm Systems)
Syntech Systems
Trident Micro Systems
TriTech Software Systems
TX RX Systems Bird Technologies
Vislink

Intelligent Traffic Systems

Alcatel-Lucent
Avaya
Clearstone Telecoms
CML Microcircuits
Data911 Mobile Computer Systems
Encom Wireless Data Solutions
Etelm
Firetide
Frequentis
GE MDS
Kyocera Solar
Location Technologies
Mentor Engineering
Mobile Mark
Motorola Solutions
Raveon Technologies
Selex Elsas
Send Word Now
ST Electronics
(Info-Comm Systems)
Trident Micro Systems

Interoperability Equipment/Systems

Aeroflex
AGENT511
Alcatel-Lucent
Avaya
Avtec
Benelec
BridgeCom Systems
C4i
CalAmp

Carlson Wireless Technologies (CWT)
Catalyst Communications Technologies
CoCo Communications
CommScope
Communications-Applied Technology
Connect Systems
CPI Communications
Daniels Electronics
Datron World Communications
EF Johnson Technologies
Elektro-Arola
Etherstack
Federal Signal
FieldSoft
Frequentis
Futurecom Systems Group
General Dynamics Satcom
Harris Public Safety and Professional Communications (PSPC)

Hytera Communications
Hytera Mobilfunk
In Motion Technology
Intergraph
Iveda Solutions
Kenwood USA – Communications Sector (Kenwood)
Link Communications
Locus Diagnostics
Mentor Engineering
Midian Electronics
Midland Radio
Mobat USA
Motorola Solutions
Mutualink
New Communications Solutions (NCS)
Omnitronics
Pantel International
Penta
Prescom
Quintron Systems
Radio IP Software
Raytheon JPS Communications
ReIm Wireless
Selex Elsas
Send Word Now
Sentor Monitoring and Control Systems
Signal Intelligence
Sinclair Technologies
Special Electronics and Designs
Star Microwave Service
ST Electronics
(Info-Comm Systems)
Tait Communications
TeleCommunication Systems (TCS)

Telewave
Telex Radio Dispatch
Thales Communications
TracStar Systems
Trident Micro Systems
Triolithic RF & Microwave
Twisted Pair Solutions
TX RX Systems Bird Technologies

Vertex Standard

Vislink
Voicelnterop
Westel Wireless Systems
Zetron

Mobile Communications Vehicles

Aluma Tower
Benelec

Broadcast Microwave Services
C4i
CalAmp
Catalyst Communications Technologies
Clearstone Telecoms
CML Microcircuits
CoCo Communications
Connect Systems
Critical Response Systems
Damm Cellular Systems
Data911 Mobile Computer Systems
Elektro-Arola
ESTeem Wireless Modems
Etherstack
Firetide
Frequentis
FWT
Gamber-Johnson
GE MDS
Gentex
Harris Public Safety and Professional Communications (PSPC)
Hitech Systems
I.D. Systems
IHM
In Motion Technology
Iveda Solutions
Kantronics
Kenwood USA – Communications Sector (Kenwood)
L-3 Communications
ESSCO
Location Technologies
Mentor Engineering
Mobile Concepts by Scotty
Mobile Specialty Vehicles
Motorola Solutions
MotoSAT
Peiker Acoustic
Pioneer Energy Products (PEPRO)
Powerwave Technologies
Radio IP Software
RadioMobile, div. of RF Industries
Selex Elsas
Sepura
Setcom
Shelter One
Sinclair Technologies
Solacom Technologies
Sonic Communications International
Special Electronics and Designs
Spectrum Communications
ST Electronics
(Info-Comm Systems)
Tait Communications
Tallysman Wireless
Team Simoco
Teletronic S.A. Unipersonal
Titan Communication Systems
Vislink
Winnebago Industries
WiPath Communications

Kenwood USA – Communications Sector (Kenwood)
L-3 Communications
ESSCO
Location Technologies
Mentor Engineering
Mobile Concepts by Scotty
Mobile Specialty Vehicles
Motorola Solutions
MotoSAT
Peiker Acoustic
Pioneer Energy Products (PEPRO)
Powerwave Technologies
Radio IP Software
RadioMobile, div. of RF Industries
Selex Elsas
Sepura
Setcom
Shelter One
Sinclair Technologies
Solacom Technologies
Sonic Communications International
Special Electronics and Designs
Spectrum Communications
ST Electronics
(Info-Comm Systems)
Tait Communications
Tallysman Wireless
Team Simoco
Teletronic S.A. Unipersonal
Titan Communication Systems
Vislink
Winnebago Industries
WiPath Communications

P25 Software

Cassidian Communications
Catalyst Communications Technologies
Cimarron Technologies
Cisco Systems
CoCo Communications
ComGroup Australia
Cyrus
Digital Voice Systems Inc. (DVS)

EF Johnson Technologies
Etherstack
Genesis Group
GRE America
Harris Public Safety and Professional Communications (PSPC)
Location Technologies
Locus Diagnostics
Midland Radio
Motorola Solutions
Raytheon JPS Communications
Team Simoco
Thales Communications

Rapidly Deployable Systems

3T Communications
Alcatel-Lucent
Aluma Tower
Avaya
BridgeCom Systems
Broadcast Microwave Services
C4i
Carlson Wireless Technologies (CWT)
Cisco Systems
CoCo Communications
ComGroup Australia
Creowave
Damm Cellular Systems
Daniels Electronics
Etherstack
Firetide
FWT
Harris Public Safety and Professional Communications (PSPC)
Iveda Solutions
Location Technologies
Mobat USA
New Communications Solutions (NCS)
Pioneer Energy Products (PEPRO)
Powerwave Technologies
Raveon Technologies
Send Word Now
Sentor Monitoring and Control Systems
Sonic Communications International
Team Simoco
TX RX Systems Bird Technologies
Voicelnterop

Records

Management Systems

Artevea Digital
ASC Telecom
Cassidian Communications
Clearstone Telecoms
Cyrus
Data911 Mobile Computer Systems
GRE America
Hitech Systems
I.D. Systems
InterAct
Intergraph
Logistic Systems
Mentor Engineering
Motorola Solutions
Multisuns
NeoTerra Systems
PowerPhone
Priority Dispatch
Sentor Monitoring and Control Systems
ST Electronics
(Info-Comm Systems)
Syntech Systems

TriTech Software Systems
Station Alerting
Benelec
Cassidian Communications
Cimarron Technologies
Critical Response Systems
Data911 Mobile Computer Systems
Elektro-Arola
Exacom

Funkwerk Security Communications

Location Technologies
Midian Electronics
Motorola Solutions
Send Word Now
Sentor Monitoring and Control Systems
Sonik Messaging Systems
WiPath Communications
Zetron
Zonith

Surveillance Equipment

AC DC Industries
Arrowmax.com – Maxtop Technology
Benelec
Broadcast Microwave Services
CeoTronics
Cisco Systems
Clearstone Telecoms
Cobham Antenna Systems, Microwave Antennas
ComGroup Australia
Comprod Communications
Compuquest
Comsystems
Cubic Defense Applications
Digital Ally
DPS Telecom
EF Johnson Technologies
El Paso Communications Systems
Firetide
GE MDS
Hark Systems
Harris Public Safety and Professional Communications (PSPC)
Impact Radio Accessories
Iveda Solutions
JEL Communication Recorders
Jing Deng Industrial (JDI)
Kirmuss & Associates
Klein Electronics
Kyocera Solar
Location Technologies
Mobile Pro Systems
Motorola Solutions
Multisuns
Nice Systems
Omnicon Electronics
Optoelectronics
Phonak Communications
Racom Products
Roger GPS
Ross Associates/Covert Systems
Safety Vision
Savox Communications
Selex Elsas
Sentor Monitoring and Control Systems
Sepura
Signal Intelligence
Sinclair Technologies
Sonic Communications International
Special Electronics and Designs

Spescom
Star Microwave Service
ST Electronics
(Info-Comm Systems)
Technotrend
Telsate Telecomunicações
TwitCo Distributing (ParMarLow)
Verint Systems
Vislink

Turnkey Emergency Systems

Alcatel-Lucent
Aluma Tower
APD Communications
Artevea Digital
C4i
Cassidian Communications
Ceracon Networks
Critical Response Systems
Cyrus
DPS Telecom
Etherstack
Exacom
Federal Signal
Frequentis
Funkwerk Security Communications
Hitech Systems
Hytera Communications
Hytera Mobilfunk
IHM
InterAct
Intergraph
Location Technologies
Lyncole XIT Grounding
Mobat USA
Mobile Pro Systems
Motorola Solutions
Pantel International
Raytheon JPS Communications
Selex Elsas
Send Word Now
Sentor Monitoring and Control Systems
Sonik Messaging Systems
Star Microwave Service
ST Electronics
(Info-Comm Systems)
Swissphone Telecom
Telepoint
Vislink
Zetron
Video Surveillance
Airaya
Alcatel-Lucent
Arrowmax.com – Maxtop Technology
Bosch Security Systems
Broadcast Microwave Services
Carlson Wireless Technologies (CWT)
CeoTronics
Clearstone Telecoms
Cobham Antenna Systems, Microwave Antennas
CoCo Communications
Cyrus
Data911 Mobile Computer Systems
Digital Ally
EF Johnson Technologies
El Paso Communications Systems
Firetide
Frequentis
GE MDS
Harris Public Safety and Professional Communications (PSPC)
Intergraph

IPWireless
Iveda Solutions
Maxon
Mobile Mark
Mobile Pro Systems
Motorola Solutions
Nice Systems
Quintron Systems
Raytheon JPS
Communications
Ross Associates/Covert
Systems
Safety Vision
Selex Elsas
Sentor Monitoring
and Control Systems
Sonic Communications
International
Special Electronics
and Designs
Star Microwave Service
ST Electronics
(Info-Comm Systems)
Tech Global
Telex Radio Dispatch
Telsate Telecomunicações
Verint Systems
Vislink

RADIO ACCESSORIES

Carrying Cases

3T Communications
A.W. Enterprises
BatteryJack
Bee Electronics
Benelec
CAPE
EF Johnson Technologies
Harris Public Safety
and Professional
Communications (PSPC)
Hytera Communications
Imark Communications
Impact Radio Accessories
Kendoo Technology
Kenwood USA –
Communications Sector
(Kenwood)
Klein Electronics
Link Communications
Maxon
Midland Radio
MightyPouch.com

Motorola Solutions
Oy Stop Noise Finland
PJ & RHS
Quantun Electronics
RAM Mounting Systems
Selex Elsas
Spectrum Communications
TecNet International
Tekk International
Thales Communications
Unimo Technology
Vertex Standard
Xiamen Puxing Electronics
Science and Technology

Hands-Free Equipment

3M Peltor
3T Communications
Advantech
AdvanceTec Industries
BatteryJack
Benelec
C4i
CAPE
CeoTronics
Cleartone Telecoms
Cobalt AV Comtronics
Communications-Applied
Technology
Comsystems
Con-Space Communications
David Clark
Eartec
EF Johnson Technologies
Firecom
FreeLinc
Guardian Safety Systems
Hytera Communications
Imark Communications
Impact Radio Accessories
Invisio Communications
JCK Jean Couk Enterprise
Juma Communications
Klein Electronics
Maxon
Midland Radio
Mobility Sound Technology
Motorola Solutions
National 2 Way
Oy Stop Noise Finland
Peiker Acoustic
Phonak Communications
Quantun Electronics

Savox Communications
Setcom
Sonetics
Sonic Communications
International
Special Electronics
and Designs
Technotrend
TecNet International
Tekk International
Telsate Telecomunicações
Titan Communication
Systems
TwitCo Distributing
(ParMarLow)
Voxtech
Xiamen Puxing Electronics
Science and Technology

Headsets

3M Peltor
3T Communications
Advantech
BatteryJack
Benelec
Blue Star Radios
C4i
CAPE
CeoTronics
Cleartone Telecoms
CML Microcircuits
Cobalt AV Comtronics
Communications-Applied
Technology
Con-Space Communications
David Clark
Eartec
EF Johnson Technologies
El Paso Communications
Systems
Firecom
FreeLinc
Guardian Safety Systems
Harris Public Safety
and Professional
Communications (PSPC)
Hytera Communications
Hytera Mobilfunk
Imark Communications
Impact Radio Accessories
Imtradex Hör/
Sprechsystems
Invisio Communications

JCK Jean Couk Enterprise
Jing Deng Industrial (JDI)
Juma Communications
Kendoo Technology
Kenwood USA –
Communications Sector
(Kenwood)

Klein Electronics
Maxon
Midland Radio
Mobility Sound Technology
Motorola Solutions
National 2 Way
New Communications
Solutions (NCS)
OTTO
Oy Stop Noise Finland
Phonak Communications
Plantronics
Procom
Pryme Radio Products
Quantun Electronics
Selex Elsas
Setcom
Shenzhen Power-Time
Technology
Sonetics
Sonic Communications
International
Special Electronics
and Designs
Stone Mountain
TecNet International
Tekk International
Telex Radio Dispatch
Telsate Telecomunicações
Thales Communications
Titan Communication
Systems
TwitCo Distributing
(ParMarLow)
Unimo Technology
Voxtech
Wireless Pacific
Xiamen Puxing Electronics
Science and Technology

Labels

BatteryJack
Benelec
Hytera Communications
JCK Jean Couk Enterprise

Label Graphics
Maxon
Motorola Solutions
TecNet International
Telsate Telecomunicações
Xiamen Puxing Electronics
Science and Technology

Microphones

3T Communications
Advantech
Aria Industrial
BatteryJack
Benelec
Blue Star Radios
CAPE
CeoTronics
Cleartone Telecoms
Cobalt AV Comtronics
Communications-Applied
Technology
Comsystems
Con-Space Communications
David Clark
EF Johnson Technologies
El Paso Communications
Systems
FreeLinc
Gentex
Guardian Safety Systems
Harris Public Safety
and Professional
Communications (PSPC)
HFRadio.US
Hytera Communications
Hytera Mobilfunk
Imark Communications
Impact Radio Accessories
Invisio Communications
JCK Jean Couk Enterprise
Jing Deng Industrial (JDI)
Juma Communications
Kendoo Technology
Kenwood
Kenwood USA –
Communications Sector
(Kenwood)
Kirmuss & Associates
Klein Electronics
Maxon
Midian Electronics
Midland Radio
Mobility Sound Technology

Motorola Solutions
National 2 Way
OTTO
Oy Stop Noise Finland
Peiker Acoustic
Phonak Communications
Procom
Pryme Radio Products
Quantun Electronics
Ross Associates/Covert
Systems
Savox Communications
Selex Elsas
Setcom
Shenzhen Power-Time
Technology
Sonic Communications
International
Special Electronics
and Designs
Spectra Engineering
Spectrum Communications
Stone Mountain
Technotrend
TecNet International
Tekk International
Telex Radio Dispatch
Telsate Telecomunicações
Titan Communication
Systems
TwitCo Distributing
(ParMarLow)
Unimo Technology
Wireless Pacific
Xiamen Puxing Electronics
Science and Technology
Zetron

RADIOS

Mobiles/Portables
(MA=mobiles analog,
MD=mobiles digital,
M6.25=mobiles 6.25 kHz,
MB=multiband,
PA=portables analog,
PD=portables digital,
P6.25=portables 6.25 kHz)
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Benelec (MA, MD, PA, PD)
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Product Category Index

<p>C4i (MA, MD, PA, PD) CAPE (PA) CeoTronics (MD) Ceracon Networks (MD) Clear-Com (MD, PD) Cleartone Telecoms (MA, MD) Codan (MA, MD, PA, PD) ComGroup Australia (PA, PD) Comlab (MA, MD, MB) Communications-Applied Technology (PA, PD) Comsystems (MA, MD, PA, PD) Connect Systems (MA, MD, PA, PD) Cyrus (MD, PD) Datron World Communications (MA, MD, MB, PA, PD) Detracom (MA, MD, PD, P6.25) DX Radio Systems (MA, PA) Eartec (PA, PD) EF Johnson Technologies (MA, MD, PA, PD) Elektronika Naglic in Drugi dno Domzale (MA, MD, PA, PD) El Paso Communications Systems (MA, MD, M6.25, MB, PA, PD, P6.25) Entel UK (PA) Etelm (MD) Etherstack (MA, MD, M6.25, MB, PA, PD, P6.25) General Dynamics C4 Systems (PD) Giant International (MA, PA) GME (MA, MD, M6.25, PA, PD) GRE America (MA, MD, PA, PD) Harris Public Safety and Professional Communications (PSPC) (MA, MD, M6.25, MB, PA, PD, P6.25) Holzberg Communications (MA, MD, PA, PD) Hytera Communications (MA, MD, M6.25, PA, PD, P6.25) Icom (MA, MD, M6.25, PA, PD, P6.25) IHM (MA, MD, PA, PD) Imark Communications (MA, PA) Kenwood (MA, MD, M6.25, PA, PD, P6.25) Kenwood USA – Communications Sector (Kenwood) (MA, MD, M6.25, PA, PD, P6.25) Kirisun Communications (MA, MD, PA, PD) Kirmuss & Associates (MA, MD, M6.25, MB, PA, PD) Klein Electronics (MA, PA, PD) Link Communications (MA, MD, PA, PD) Maxon (MA, MD, PA, PD) Midland Radio (MA, MD, PA, PD) Mobat USA (MA, MD, PA, PD) Motorola Solutions (MA, MD, M6.25, PA, PD, P6.25) Phonak Communications (PA, PD)</p>	<p>Quantun Electronics (MA, PA) Raveon Technologies (MD) Relm Wireless (MA, MD, PA, PD) Ritron (MA, M6.25, PA) Roger GPS (MD) Satel (MA, PA) Schnoor Industrielektronik (MA, MD, PA, PD) Selex Elsas (MA, MD, PA, PD) Sepura (MD, PD) Sigma Wireless (PD) Sigtech Wireless Technologies (MD, PD) SmarTrunk Systems (MA, PA) Special Electronics and Designs (MA, MD, PA, PD) Spectrum Communications (MA, MD, PA, PD) ST Electronics (Info-Comm Systems) (MA, MD, PA, PD) Tait Communications (MA, MD, PA, PD) Team Simoco (MA, MD, M6.25, PA, PD, P6.25) TecNet International (MA, PA) Tekk International (MA, PA) Telsate Telecomunicações (MA, MD, PA, PD) Teltronic S.A. Unipersonal (MA, MD, PA, PD) Thales Communications (PA, PD) Trilithic RF & Microwave (MA, MD, MB, PD, P6.25) Tunnel Radio of America (MA, MD, PA, PD) Unimo Technology (MA, PA) Vertex Standard (MA, MD, PA, PD) Vislink (MA, MD, PA, PD) Wireless Pacific (PA) Xiamen Puxing Electronics Science and Technology (MA, M6.25, PA)</p> <p>P25 Radios Benelec C4i Cassidian Cassidian Communications ComGroup Australia Datron World Communications DX Radio Systems EF Johnson Technologies Etherstack GME GRE America Harris Public Safety and Professional Communications (PSPC) Icom Kenwood USA – Communications Sector (Kenwood) Kirmuss & Associates Link Communications Midland Radio Motorola Solutions Phonak Communications Relm Wireless ST Electronics (Info-Comm Systems) Tait Communications Team Simoco Thales Communications Vertex Standard</p>	<p>Westel Wireless Systems TETRA 3T Communications Artevea Digital Cassidian Cleartone Telecoms ComGroup Australia Comsystems Etherstack Funk-Electronic Piciorgros Funkwerk Security Communications Hytera Communications Hytera Mobilfunk IHM Kenwood USA – Communications Sector (Kenwood) Motorola Solutions Phonak Communications Roger GPS Selex Elsas Sepura Sigma Wireless Sigtech Wireless Technologies Syntech Systems Team Simoco Teltronic S.A. Unipersonal Unimo Technology RADIO SYSTEMS ACSB Motorola Solutions Conventional/Trunked (CA=conventional analog, CD=conventional digital, TA=trunked analog, TD=trunked digital) 4RF (TA, TD) Advanced Digital Systems (CA, CD) Alligator Communications (TA, TD) APD Communications (TA, TD) Artevea Digital (TD) Aviat Networks (TD) Avtec (CA, CD, TA, TD) Axell Wireless (TA, TD) Benelec (CA, CD, TA, TD) BridgeCom Systems (CA, TA) C4i (CA, CD) CalAmp (CA, TA) Cassidian (TD) Cassidian Communications (TD) Catalyst Communications Technologies (CA, CD, TA, TD) Ceracon Networks (CD, TD) Cleartone Telecoms (CA, CD, TD) CML Microcircuits (CA, CD, TA, TD) Cobalt AV Comtronics (CA, CD) Codan (CA) Comlab (CA, CD) CommScope (TA, TD) Comsystems (CA, CD, TA, TD) Connect Systems (CA, CD, TA) Creowave (CA, CD, TA, TD) Cubic Defense Applications (CA) Daniels Electronics (CA, CD, TA, TD) Datron World Communications (CA, CD)</p>	<p>dbSpectra (TA, TD) Detracom (CA, CD) DX Radio Systems (CA, TA, TD) EF Johnson Technologies (CA, CD, TA, TD) Elektro-Arola (CA, CD) Elektronika Naglic in Drugi dno Domzale (CA, CD) El Paso Communications Systems (CA, CD, TA, TD) Encom Wireless Data Solutions (CA, CD) Etelm (TD) Etherstack (CA, CD, TA, TD) Fiplex Communications (TA, TD) FreeWave Technologies (CA, CD) Frequentis (TA, TD) Fylde Micro Systems (TA, TD) GE MDS (CA, CD) Harris Public Safety and Professional Communications (PSPC) (CA, CD, TA, TD) Hoag Electronics (TA, TD) Holzberg Communications (CA, CD, TA, TD) Hytera Communications (CA, CD, TA, TD) Hytera Mobilfunk (CA, TA, TD) Icom (CA, CD, TA, TD) Idylltek (CA, TA) IHM (CA, CD, TA, TD) Imark Communications (CA, TA) IPMobileNet (CD) JRD Communications (CA, CD, TA, TD) Kenwood (CA, TA, TD) Kenwood USA – Communications Sector (Kenwood) (CA, CD, TA, TD) Kirisun Communications (CA, CD, TA, TD) Maxon (CA, TA) Midland Radio (CA, CD, TA, TD) MiMOMax Wireless (CA, CD, TA, TD) Mobat USA (CA, CD) Motorola Solutions (CA, TA, TD) Pacific Crest (CD) Pantel International (CA, TA, TD) Penta (CA, CD, TA, TD) Radial Firm (TA) Radiocrafts (TA, TD) Radio IP Software (CD, TD) RadioMobile, div. of RF Industries (CA) Raveon Technologies (CD) Relm Wireless (CA, CD) RF Technology (CA, CD, TA) Ritron (CA) Roger GPS (TD) Rholl Engineering (TA, TD) Schnoor Industrielektronik (CA, CD, TA, TD) Selex Elsas (CA, TA, TD) Sinclair Technologies (CA, CD, TA, TD) SmarTrunk Systems (CA, TA) Sonik Messaging Systems (CA) Spectra Engineering (CA, CD, TA)</p>	<p>Spectrum Communications (TA) Spescom (TA) Star Microwave Service (TA, TD) ST Electronics (Info-Comm Systems) (TA, TD) Survey Technologies Inc. (STI) (CA, CD, TA, TD) Tait Communications (CA, CD, TA, TD) Team Simoco (CA, CD, TA, TD) TecNet International (CA, TA) Tekk International (CA) Telepoint (CA, CD, TA, TD) Telsate Telecomunicações (CA, TA) Teltronic S.A. Unipersonal (CA, TA, TD) Thales Communications (CA) Trident Micro Systems (CA, CD, TA, TD) Tunnel Radio of America (CA, CD) USAlert (TA, TD) Vertex Standard (CA, CD) Westel Wireless Systems (CA, CD, TD) Zetron (CA, TA, TD) Zonith (CD, TD) Microwave 4RF Alcatel-Lucent Alligator Communications Anritsu Aviat Networks Carlson Wireless Technologies (CWT) Ceracon Networks Cobham Antenna Systems, Microwave Antennas CommScope Detracom DragonWave Exalt Communications GE MDS Hytera Communications Hytera Mobilfunk Pantel International RAD Data Communications Rojone Ross Associates/Covert Systems Sinclair Technologies Star Microwave Service ST Electronics (Info-Comm Systems) Telsate Telecomunicações Vecima Networks Vislink Narrowband (6.25 kHz) Advanced Digital Systems CommScope Connect Systems Daniels Electronics Etherstack GE MDS Harris Public Safety and Professional Communications (PSPC) Hytera Communications Icom JRD Communications Kenwood Kenwood USA – Communications Sector (Kenwood) MiMOMax Wireless</p>	<p>Motorola Solutions RadioMobile, div. of RF Industries Rojone Survey Technologies Inc. (STI) Team Simoco Xiamen Puxing Electronics Science and Technology P25 Systems Equipment Aeroflex Axell Wireless Benelec CalAmp Cassidian Cassidian Communications Catalyst Communications Technologies Cimarron Technologies CML Microcircuits Cyrus Daniels Electronics Datron World Communications DX Radio Systems EF Johnson Technologies Etherstack Fiplex Communications Futurecom Systems Group Harris Public Safety and Professional Communications (PSPC) Icom IPMobileNet JRD Communications Kenwood USA – Communications Sector (Kenwood) Metric Systems Midland Radio MiMOMax Wireless Motorola Solutions Panorama Antennas Pantel International Penta Raytheon JPS Communications Relm Wireless RF Technology Roger GPS Sensor Monitoring and Control Systems Sinclair Technologies Spectra Engineering ST Electronics (Info-Comm Systems) Survey Technologies Inc. (STI) Tait Communications Team Simoco Thales Communications Trident Micro Systems Vertex Standard Westel Wireless Systems Zetron Repeater Controllers AD Telecom Advanced Digital Systems Benelec BHE Bonn Hungary Electronics BridgeCom Systems C4i Cassidian Communications Communications Specialists Comsystems Connect Systems Creowave Detracom El Paso Communications Systems</p>
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Encom Wireless Data Solutions
Etherstack
Hytera Communications
Hytera Mobilfunk
I.D. Systems
Idylltek
JRD Communications
Midian Electronics
Midland Radio
NHRC Repeater Controllers
Rojone
See Telecom
SmarTrunk Systems
Telsate Telecomunicações
Trident Micro Systems
Wireless Pacific

Simulcast

Albrecht
Telecommunications
Benelec
Carlson Wireless Technologies (CWT)
Cassidian Communications
ComGroup Australia
Comsystems
Daniels Electronics
Detracom
DX Radio Systems
EF Johnson Technologies
Etherstack
Harris Public Safety and Professional Communications (PSPC)
IHM
JRD Communications
Midian Electronics

MiMOMax Wireless
Motorola Solutions
Pantel International
Penta
Racom Products
RF Technology
Schnoor Industrielektronik
Selex Elsas
Sonik Messaging Systems
Spectra Engineering
Survey Technologies Inc. (STI)
Tait Communications
Team Simoco

Software-Defined Radio

Alligator Communications
Axell Wireless
BHE Bonn Hungary Electronics
CalAmp
Cassidian Communications
CML Microcircuits
ComGroup Australia
Communications Research Centre (CRC)
Comsystems
Creowave
Cubic Defense Applications
DataSoft
DragonWave
DX Radio Systems
EF Johnson Technologies
Encom Wireless Data Solutions
Etherstack
GE MDS

Harris Public Safety and Professional Communications (PSPC)
Mobat USA
Motorola Solutions
Multiple Access Communications (MAC)
Pantel International
Selex Elsas
Thales Communications
Vecima Networks
Westel Wireless Systems
Zonith

Spread-Spectrum Radio

Air802
Albrecht
Telecommunications
Alligator Communications
Aviat Networks
BHE Bonn Hungary Electronics
CalAmp
Carlson Wireless Technologies (CWT)
Clear-Com
Communications-Applied Technology
Eartec
Encom Wireless Data Solutions
Etherstack
FreeWave Technologies
GE MDS
Location Technologies
Metric Systems
Pantel International
Radio IP Software

Schneider Electric, Telemetry and Remote
SCADA Solutions
Schweitzer Engineering Laboratories
Sentor Monitoring and Control Systems
Solarcraft
Telsate Telecomunicações
Trango Systems

TETRA

3T Communications
Aeroflex
APD Communications
Artevea Digital
Axell Wireless
BHE Bonn Hungary Electronics
Cassidian
Cassidian Communications
Clearstone Telecoms
CML Microcircuits
ComGroup Australia
Comlab
CommScope
Comsystems
Creowave
Damm Cellular Systems
Elektro-Arola
Etelm
Etherstack
European
Telecommunications S.A. (ETSA)
Fiplex Communications
Funk-Electronic Piciorgros

Funkwerk Security Communications

Harris Public Safety and Professional Communications (PSPC)
Hytera Communications
Hytera Mobilfunk
IHM

Kenwood USA – Communications Sector (Kenwood)

MiMOMax Wireless
Motorola Solutions
Panorama Antennas
Radial Firm
Radio IP Software
Roger GPS
Rohill Engineering
Rojone
Schnoor Industrielektronik
See Telecom
Selex Elsas
Sigma Wireless
Sinclair Technologies
Spescom
Spinner
Syntech Systems
Team Simoco
Teltronic S.A. Unipersonal
Zonith

VoIP/RoIP

3T Communications
4RF
Avtec
BridgeCom Systems
C4i

Catalyst Communications Technologies
Cobalt AV Comtronics
CoCo Communications
Communications-Applied Technology
Connect Systems
Cubic Defense Applications
Daniels Electronics
Detracom
DX Radio Systems
EF Johnson Technologies
Elektro-Arola
El Paso Communications Systems
EMR
Etherstack
Firetide
Frequentis
GE MDS
Harris Public Safety and Professional Communications (PSPC)
Hytera Communications
Icom
IHM
JRD Communications
Kolibri Systems
Link Communications
Midian Electronics
MiMOMax Wireless
Motorola Solutions
Mutualink
Omnitronics
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SmarTrunk Systems
Spectra Engineering
Spescom
Star Microwave Service
ST Electronics
(Info-Comm Systems)
Syntech Systems
Telepoint
TracStar Systems
Tunnel Radio of America
Twisted Pair Solutions
Unimo Technology
VoiceInterop
Westel Wireless Systems
Zetron

REMOTE SITE MONITORING

Modems

Advanced Digital Systems
Albrecht
Telecommunications
Alcatel-Lucent

Asentria
Barnett Engineering
CalAmp
Carlson Wireless
Technologies (CWT)
Clearstone Telecoms
CML Microcircuits
Compuquest
Cromack Industries
DX Radio Systems
Elektro-Arola
Elektronika Naglic in
Drugi dno Domzale
Encom Wireless Data
Solutions
Etelm
Flash Technology, SPX div.
FreeWave Technologies
GE MDS
Hark Systems
Harris Public Safety
and Professional
Communications (PSPC)
Hytera Mobilfunk
IDA
I.D. Systems
In Motion Technology
InSight Mobile USA dba
StreetEagle GPS
Kantronics
Kyocera Solar
Link Communications
Location Technologies
Maxon
Metric Systems
Midland Radio
MiMOMax Wireless
Mobile Mark
Motorola Solutions
PageTek
Panorama Antennas
Positron
Radiocrafts
Raveon Technologies
RF Neulink, div. of RF
Industries
Rojone
Schneider Electric,
Telemetry and Remote
SCADA Solutions
Schweitzer Engineering
Laboratories
Selex Eltag
Sentor Monitoring
and Control Systems
Sigma Wireless
SmarTrunk Systems
Solarcraft
Sonic Communications
International
Sonik Messaging Systems
Spectra Engineering
Spectrum Communications
Symmetricom
TecNet International
Tekk International
Telsate Telecommunicações
Trident Micro Systems
TS Mobile
Unimo Technology
Vecima Networks
WiPath Communications
Zetron
Zonith

Radio IP Software
RadioMobile, div. of RF
Industries
Raveon Technologies
RF Neulink, div. of RF
Industries
Rojone
Satel
Schneider Electric,
Telemetry and Remote
SCADA Solutions
Sentor Monitoring
and Control Systems
SmarTrunk Systems
Tait Communications
TC Communications
TecNet International
Trident Micro Systems
TS Mobile
Tunnel Radio of America
Unimo Technology
Vecima Networks
VoiceInterop

Remote Transmitter Units

4RF
Alligator Communications
Asentria
Barnett Engineering
Berkeley Varitronics
Systems
Broadcast Microwave
Services
C4i
CalAmp
CeoTronics
Clearstone Telecoms
CML Microcircuits
Commtech Wireless
Compuquest
Davicom, div. of Comlab
DPS Telecom
DX Radio Systems
Encom Wireless Data
Solutions
Etelm
Etherstack
Flash Technology, SPX div.
Funk-Electronic Piciorgros
GE MDS

HV Sistemas
Kyocera Solar
Linx Technologies
Location Technologies
Maxon
Metric Systems
Midian Electronics
Midland Radio
MiMOMax Wireless
Mobility Sound Technology
Motorola Solutions
Pacific Crest
PageTek
Radiocrafts
Raveon Technologies
RF Neulink, div. of RF
Industries
Rojone
Satel
Sentor Monitoring
and Control Systems
Solarcraft
Spectra Engineering
Tait Communications
Team Simoco
Tekk International
Telsate Telecommunicações
Trident Micro Systems
Tunnel Radio of America
Vecima Networks
Vislink
Zetron

SCADA

4RF
Advanced Digital Systems
Alligator Communications
Asentria
Bayly Coastcom
CalAmp
Carlson Wireless
Technologies (CWT)
CML Microcircuits
Commtech Wireless
Critical Response Systems
Cromack Industries
CTI Products
Davicom, div. of Comlab
DPS Telecom
Elektro-Arola

Emerson Network Power
Encom Wireless Data
Solutions
Etelm
Etherstack
Federal Signal
Fial
FreeWave Technologies
Funk-Electronic Piciorgros
GE MDS
HV Sistemas
Hytera Communications
Hytera Mobilfunk
Kantronics
Kyocera Solar
Location Technologies
Maxon
Metric Systems
MiMOMax Wireless
Motorola Solutions
PageTek
Pantel International
Positron
RAD Data Communications
Raveon Technologies
RF Neulink, div. of RF
Industries
Satel
Schneider Electric,
Telemetry and Remote
SCADA Solutions
Schweitzer Engineering
Laboratories
Selex Eltag
Sentor Monitoring
and Control Systems
Sinclair Technologies
Spectra Engineering
Spectrum Communications
TecNet International
Tekk International
Telepoint
Trident Micro Systems
TS Mobile
Unimo Technology
Vecima Networks
Zetron

Software

AD Telecom

Advanced Digital Systems
Asentria
BHE Bonn Hungary
Electronics
CeoTronics
CoCo Communications
CommScope
Commtech Wireless
Compuquest
Critical Response Systems
CTI Products
Davicom, div. of Comlab
DPS Telecom
Elektro-Arola
Elektronika Naglic in
Drugi dno Domzale
Emerson Network Power
Encom Wireless Data
Solutions
Federal Signal
Fial
Flash Technology, SPX div.
Funk-Electronic Piciorgros
HV Sistemas
Hytera Communications
I.D. Systems
In Motion Technology
Integrated Tracking
Solutions
Intergraph
Kantronics
Location Technologies
MiMOMax Wireless
Motorola Solutions
NeoTerra Systems
PageTek
Powerwave Technologies
Radio IP Software
Raveon Technologies
RF Neulink, div. of RF
Industries
Schneider Electric,
Telemetry and Remote
SCADA Solutions
Sentor Monitoring
and Control Systems
Signal Intelligence
SmarTrunk Systems
Solarcraft
Spectra Engineering
Team Simoco
Vecima Networks
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Zetron
Zonith

Telemetry

4RF
Advanced Digital Systems
Alcatel-Lucent
Alligator Communications
Asentria
Benelec
BHE Bonn Hungary
Electronics
CalAmp
Carlson Wireless
Technologies (CWT)
CeoTronics
Clearstone Telecoms
CML Microcircuits
Commtech Wireless
Critical Response Systems
Cromack Industries
Davicom, div. of Comlab
Detracom
Digital Paging Co./Global
Sab Inc. (DPC/GSI)
DPS Telecom
Elektro-Arola
Elektronika Naglic in
Drugi dno Domzale
Etherstack
Firetide
Flash Technology, SPX div.

FreeWave Technologies
Funk-Electronic Piciorgros
GE MDS
GME
Hark Systems
Harris Public Safety
and Professional
Communications (PSPC)
HV Sistemas
Hytera Communications
Hytera Mobilfunk
IDA
I.D. Systems
In Motion Technology
InSight Mobile USA dba
StreetEagle GPS
Kantronics
Kyocera Solar
Link Communications
Location Technologies
Maxon
Metric Systems
Midland Radio
MiMOMax Wireless
Mobile Mark
Motorola Solutions
PageTek
Panorama Antennas
Positron
Radiocrafts
Raveon Technologies
RF Neulink, div. of RF
Industries
Rojone
Satel
Schneider Electric,
Telemetry and Remote
SCADA Solutions
Schweitzer Engineering
Laboratories
Selex Eltag
Sentor Monitoring
and Control Systems
Sigma Wireless
SmarTrunk Systems
Solarcraft
Sonic Communications
International
Sonik Messaging Systems
Spectra Engineering
Spectrum Communications
Symmetricom
TecNet International
Tekk International
Telsate Telecommunicações
Trident Micro Systems
TS Mobile
Unimo Technology
Vecima Networks
WiPath Communications
Zetron
Zonith

Transmitters

4RF
Alligator Communications
Asentria
Berkeley Varitronics
Systems
Broadcast Microwave
Services
CalAmp
CeoTronics
CML Microcircuits
Commtech Wireless
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Cubic Defense Applications
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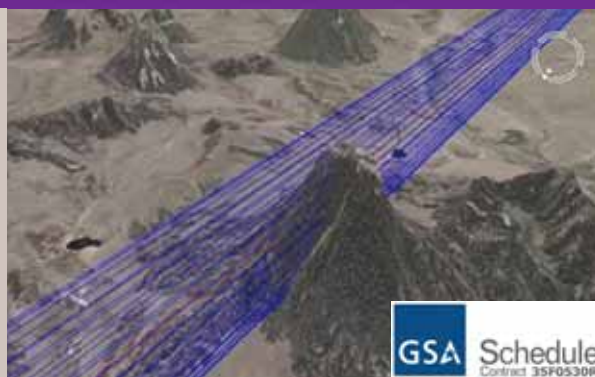
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RF Technology
Satel
Schneider Electric, Telemetry and Remote SCADA Solutions
Sentor Monitoring and Control Systems
Sinclair Technologies
Spectra Engineering
Spectrum Communications
Tait Communications
Team Simoco
TecNet International
Tekk International
Telepoint
Telsate Telecomunicações
TS Mobile
Tunnel Radio of America
Vecima Networks
Vislink

Vendor-Specific Protocols

Advanced Digital Systems
Bayly Coastcom
Carlson Wireless Technologies (CWT)
CoCo Communications
CommScope
Commtech Wireless
Creowave
Cromack Industries
CTI Products
Daniels Electronics
DPS Telecom
Eagle Eye Power Solutions
Fial
Funk-Electronic Piciorgros
HV Sistemas
I.D. Systems
Lea Antenne & Progetti
Location Technologies
Lyncole XIT Grounding
Metric Systems
MiMOMax Wireless
Motorola Solutions
Radiocrafts
Radio IP Software
Raveon Technologies
Schweitzer Engineering Laboratories
Sentor Monitoring and Control Systems
SmarTrunk Systems
Trango Systems

Video Surveillance

4RF
Airaya
Alcatel-Lucent
Asentria
Bosch Security Systems
Broadcast Microwave Services
Carlson Wireless Technologies (CWT)
CeoTronics
Cleartone Telecoms
CoCo Communications
El Paso Communications Systems
Etelm

Firetide
GE MDS
Hark Systems
Harris Public Safety and Professional Communications (PSPC)
Intergraph
Iveda Solutions
Metric Systems
Mobile Pro Systems
Motorola Solutions
Nice Systems
RAD Data Communications
Raytheon JPS Communications
Ross Associates/Covert Systems
Safety Vision
Schweitzer Engineering Laboratories
Selex Elsig
Sentor Monitoring and Control Systems
Solarcraft
Technotrend
Telex Radio Dispatch
Telsate Telecomunicações
Vecima Networks
Verint Systems
Vislink

SATELLITE SYSTEMS EQUIPMENT

Mobile Data/Voice
(MD=mobile data, MV=mobile voice)
CML Microcircuits (MD)
Codan (MD, MV)
CPI Communications (MV)
Data911 Mobile Computer Systems (MD)
Motorola Solutions (MD, MV)
MotoSAT (MD, MV)
Radio IP Software (MD)
RadioMobile, div. of RF Industries (MD, MV)
Satel (MD)
Sentor Monitoring and Control Systems (MD, MV)
Tallysman Wireless (MD)
TeleCommunication Systems (TCS) (MD, MV)
TracStar Systems (MD, MV)
Trident Micro Systems (MD)
TS Mobile (MD)
Vislink (MD, MV)
WiPath Communications (MD)

VSAT

Kyocera Solar
MotoSAT
Radio IP Software
Sentor Monitoring and Control Systems
Swissphone Telecom
TeleCommunication Systems (TCS)
TracStar Systems
Vislink

SITE/TOWER EQUIPMENT

Alarms/Access Devices
Asentria
Bosch Security Systems
CML Microcircuits
Compuquest
CTI Products
Davicom, div. of Comlab

DPS Telecom
El Paso Communications Systems
EMR
Fial
Flash Technology, SPX div.
Hark Systems
Location Technologies
Midian Electronics
Mobile Pro Systems
Motorola Solutions
PageTek
Quintron Systems
Racom Products
RF Industries (RFI)
Rojone
Sentor Monitoring and Control Systems
Telewave
Zetron

Beacons

Citel
CML Microcircuits
Dialight
Flash Technology, SPX div.
Funkwerk Security Communications
Nello
Sabre Site Solutions, div. of Sabre Industries
Specialty Tower Lighting
TWR Lighting
Unimar

Cabinets

Aluma Tower
CommScope
Comsystems
dbSpectra
Dupont Building
DX Radio Systems
Elma Electronic
El Paso Communications Systems
Emerson Network Power
Imark Communications
Midland Radio
PDA Safe
Pioneer Energy Products (PEPRO)
Positron
Powerwave Technologies
Sabre Building Systems by Cellxion, div. of Sabre Industries
Shelter One
Solarcraft
Telewave
Tripp Lite
Tunnel Radio of America
VFP
Warehouse Cables
Winsted

Cable

4RF
Air802
Antcom
Benelec
BroadWave Technologies
Comlab
CommScope
Comprod Communications
Comtelco
El Paso Communications Systems
Encom Wireless Data Solutions
GE MDS
GPS Networking
Harger Lightning and Grounding
Hytera Communications

Mobat USA
Mobile Mark
Motorola Solutions
Pulse Electronics/Larsen Antennas
Radio Frequency Systems (RFS)
RF Connectors, div. of RF Industries
RFI EMEA
RF Industries (RFI)
Rojone
Skymasts Antennas
Spinner
Star Microwave Service
Telewave
Times Microwave Systems
Trilogy Communications
Tripp Lite
Warehouse Cables
Webb Industries

Cable Fault Locators

Anritsu
Bird Technologies
Motorola Solutions
Sentor Monitoring and Control Systems
TX RX Systems Bird Technologies

Combiners/Duplexers/Duplexers/Filters/Isolators/Multicouplers/Multiplexers
(C=combiners, DI=diplexers, DU=duplexers, F=filters, I=isolators, MC=multicouplers, MP=multiplexers)

4RF (C)
Alcatel-Lucent (MP)
Aluma Tower (I)
Amphenol Jaybeam (DU, F)
Antcom (C, F, I)
Axell Wireless (C, DI, DU, F, I, MC, MP)
Bayly Coastcom (MP)
Benelec (C, DI, DU, F, MC, MP)
BHE Bonn Hungary Electronics (DI, DU, F, MP)
Bird Technologies (C, DI, DU, F, I, MC)
BroadWave Technologies (C)
C4i (MP)
Carlson Wireless Technologies (CWT) (MP)
Cobham Antenna Systems, Microwave Antennas (C)
Comlab (C, DU, F, I, MC)
CommScope (C, DI, DU, F, MC)
Comprod Communications (C, DI, DU, F, I, MC, MP)
Comtelco (DI, DU, MC)
Creowave (C, DI, DU, F)
dbSpectra (C, DI, DU, F, I, MC, MP)
DX Radio Systems (C, DU, F, I, MC)
El Paso Communications Systems (DU, MP)
Emerson Network Power (F)
EMR (C, DI, DU, F, I, MC, MP)

European Telecommunications S.A. (ETSA) (DI, DU, F, MC)
Exalt Communications (C, DI)
Fiplex Communications (C, DI, DU, F, I, MC, MP)
GE MDS (F, MP)
GPS Networking (C, F)
G-Way Microwave (C, DI, DU, F)
Hytera Communications (C)
Imark Communications (DU, MC)
Innovative Circuit Technology (ICT) (F)
Kathrein, Scala div. (C, DI, DU, F, I, MC, MP)
Kathrein Werke (MC, MP)
L-3 Communications, Narda Microwave-East (C, DU, F, I, MC)
Lea Antenne & Progetti (DI, DU, F, MC, MP)
Midland Radio (DU)
Motorola Solutions (C, DU, F)
Narda Microwave West (L-3 Communications) (C, DI, DU, F, I, MP)
Positron (I)
Powerwave Technologies (C, DI, DU, F)
Procom (C, DI, DU, F, I, MC, MP)
Quintron Systems (MP)
RAD Data Communications (MP)



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Leganés Tecnológico,
28919 - Leganés (Madrid)
SPAIN
Telf: +34 91 685 10 40
Fax: +34 91 685 10 41

www.radiotrans.com



Radial Firm
(C, DI, DU, F, I, MC)
Radio Frequency Systems
(RFS) (C, DI, DU, F, I, MC)
RFI EMEA
(C, DI, DU, F, I, MC)
RF Industries (RFI)
(C, DI, DU, F, I, MC, MP)
Roione
(C, DI, DU, F, I, MC, MP)
Sinclair Technologies
(C, DI, DU, F, I, MC, MP)
Skymasts Antennas
(C, DI, DU, F)
Spectra Engineering
(DI, DU)
Spinner (C, DI, DU, F, MP)
STI-CO Industries (F, MC)
TC Communications (MP)
Telewave (C, DU, F, I, MC)
Telsate Telecomunicações
(C, DI, DU, F)
Temwell (C, DI, DU, F)
Trak Microwave
(C, DI, DU, F, I, MC, MP)
Triliithic RF & Microwave
(C, DI, DU, F, I, MC, MP)
Tunnel Radio of America
(MC, MP)
TX RX Systems Bird
Technologies
(C, DU, F, I, MC)
Webb Industries
(C, DU, F, I, MC, MP)
Zetron (MP)

Connectors

Air802
Anritsu
Antcom
Benelec
Bird Technologies
Bomar Interconnect
Products
BroadWave Technologies
CommScope
Comprod Communications
Comtelco
D.W. Electrochemicals
DX Radio Systems
El Paso Communications
Systems
EMR
European
Telecommunications S.A.
(ETSA)
GE MDS
GPS Networking
G-Way Microwave
Harger Lightning
and Grounding
Huada Connectors
Procom
Pulse Electronics/Larsen
Antennas
Radio Frequency Systems
(RFS)
RF Connectors, div. of RF
Industries
RFI EMEA
Rojone
Sabre Site Solutions,
div. of Sabre Industries
Sinclair Technologies
Skymasts Antennas
Spinner
Star Microwave Service
Telewave
Times Microwave Systems
Trilithic RF & Microwave
Trilogy Communications
Tripp Lite
TX RX Systems Bird
Technologies

Webb Industries
HVAC Control Systems
Bard Manufacturing
Compuquest
Emerson Network Power
Marvair
Pioneer Energy Products
(PEPRO)
Sentor Monitoring
and Control Systems
VEP

Ice Bridges

CommScope
Fred A. Nudd
Nello
Rohn Products
Sabre Site Solutions,
div. of Sabre Industries
Specialty Tower Lighting
Valmont Structures
VEP

Lightning-Protection Equipment

4RF
Air802
Aluma Tower
Benelec
Carlson Wireless
Technologies (CWT)
Citel
CommScope
Comprod Communications
Emerson Network Power
Encom Wireless Data
Solutions
Exalt Communications
GE MDS
G-Way Microwave
Harger Lightning
and Grounding
Hark Systems
Imark Communications
L-3 Communications,
Narda Microwave-East
Lightning Prevention
Systems
Lyncole XIT Grounding
Mobat USA
Pioneer Energy Products
(PEPRO)
PolyPhaser
Positron
Powerwave Technologies
Radio Frequency Systems
(RFS)
RFI EMEA
Rojone
Sabre Site Solutions,
div. of Sabre Industries
Skymasts Antennas
Specialty Tower Lighting
Transtector Systems
Tripp Lite
VFP
Webb Industries
Zetron

Microwave/ MUX Equipment

4RF
Alcatel-Lucent
Antcom
Artevea Digital
Aviat Networks
Bayly Coastcom
BHE Bonn Hungary
Electronics
Broadcast Microwave
Services
Carlson Wireless
Technologies (CWT)

Geragon Networks
CommScope
DragonWave
DX Radio Systems
Exalt Communications
GE MDS
Praxsystm
Procom
RAD Data Communications
RF Industries (RFI)
Roijone
Sinclair Technologies
Spectracom
Star Microwave Service
Trak Microwave
Trango Systems
Trilithic RF & Microwave
Vislink
Zetron

Preamplifiers

Axell Wireless
BHE Bonn Hungary
Electronics
Bird Technologies
Comlab
Comprod Communications
dbSpectra
EMR
Flexip Communications
GPS Networking
Kathrein, Scala div.
Kathrein Werke
Motorola Solutions
Praxsym
Procom
Radial Firm
Radio Frequency Systems
(RFS)
RF Industries (RFI)
Rojone
Sinclair Technologies
Telewave
Telsate Telecomunicações
Trilithic RF & Microwave
TX RS Systems Bird
Technologies

Racks

Aluma Tower
Comlab
Comprod Communications
Comsystems
dbSpectra
DX Radio Systems
Elma Electronic
Emerson Network Power
EMR
Fylde Micro Systems
GE MDS
Kycocera Solar
Pioneer Energy Products
(PEPRO)
Powerwave Technologies
Procom
Radio Frequency Systems
(RFS)
Sinclair Technologies
Solarcraft
Spinner
Telewave
Tripp Lite
Tunnel Radio of America
VFP
Winsted

Shelters

Aluma Tower
Dupont Building
Enviro Buildings
FWT
Imark Communications
PDA Safe

Pioneer Energy Products
(PEPRO)
Powerwave Technologies
Sabre Building Systems by
Cellxion, div. of Sabre
Industries
Sensor Monitoring
and Control Systems
Shelter One
Sinclair Technologies
TowerWorx
VFP
Webb Industries

Site-Management Software

Advanced Digital Systems
Asentria
Codan
Comlab
CommScope
Commtech Wireless
Compuquest
Computer Resources
Computersystems
DPS Telecom
Eagle Eye Power Solutions
Federal Signal
Fylde Micro Systems
Hark Systems
Hytera Communications
Hytera MobiliFunk
Kathrein Werke
Location Technologies
LS telcom
Midian Electronics
Motorola Solutions
PageTek
Powerwave Technologies
Radio Frequency Systems
(RFS)
Selex Elsas
Sensor Monitoring
and Control Systems
Signal Intelligence
SmartTrunk Systems
SoftWright
Survey Technologies Inc.
(STI)
Tait Communications
Team Simoco
Trivlon TSE

Surge Protectors

AC DC Industries
Citel
CommScope
DX Radio Systems
Emerson Network Power
Encom Wireless Data
Solutions
GE MDS
GPS Networking
Harger Lighting
and Grounding
Innovative Circuit
Technology (ICT)
Lyncoxe XIT Grounding
PDA Safe
Positron
Radio Frequency Systems
(RFS)
RFI EMEA
Rojone
Sinclair Technologies
Skyrmasts Antennas
Solarcraft
Spinner
Telsate Telecomunicações
Transactor Systems
Tripp Lite
VFP
Webb Industries

Switches

3T Communications
Alcatel-Lucent
Cisco Systems
El Paso Communications
Systems
Encom Wireless Data
Solutions
Frequentis
Fyldre Micro Systems
GE MDS
Hytera Communications
Hytera Mobifunk
IHM
Motorola Solutions
Omnitronics
Quintron Systems
RAD Data Communications
Rojone
Selex Elsas
SmarTrunk Systems
Solacom Technologies
Spinner
Team Simoco
Technotrend
Trak Microwave
Trilithic RF & Microwave
VFP
Zetron

Tower Obstruction

Flash Technology, SPX div.
Kyocera Solar
Rohn Products
Sentor Monitoring
and Control Systems
Sinclair Technologies
TWR Lighting
Valmont Structures
Webb Industries

Towers, Fixed/Mobile
(F=fixed towers,
M=mobile towers)

- Aluma Tower (F, M)
- Antenna Products (F)
- CommScope (F)
- Comsystems (F, M)
- Fred A. Nudd (F)
- FWT (F, M)
- GeoStrut (M)
- Imark Communications (F)
- Nello (F, M)
- Pioneer Energy Products (PEPRO) (M)
- Powerwave Technologies (M)
- Rohn Products (F)
- Sabre Building Systems by Cellxion, div. of Sabre Industries (M)
- Sabre Site Solutions, div. of Sabre Industries (F)
- Sabre Towers and Poles, div. of Sabre Industries (F, M)
- Sinclair Technologies (F, M)
- Skymasts Antennas (F, M)
- Specialty Tower Lighting (F)
- Tower Innovations (F)
- Tower Solutions (M)
- TowerWorx (F, M)
- Trylon TSF (F)
- TWR Lighting (F)
- Valmont Structures (F)
- Wade Antenna/Taco Antennas (F)
- Webb Industries (F, M)
- Winco (M)

Voting Products

CTI Products
DX Radio Systems
GeoStrut

Midian Electronics
Motorola Solutions
RF Technology
Selex Elsag
Spectra Engineering
Tait Communications
Team Simoco

Waveguide

Antcom
CommScope
Nello
Pioneer Energy Products
(PEPRO)
Radio Frequency Systems
(RFS)
RFI EMEA
Rohn Products
Rojone
Sabre Site Solutions,
div. of Sabre Industries
Spinner
Trak Microwave
Trylon TSF
Valmont Structures
VFP

SOFTWARE

CAD Software/Systems
(See PSAP/E9-1-1
Equipment)

Custom

Advanced Digital Systems
AGENT511
Albrecht
Telecommunications
Antcom
BridgeCom Systems
C4i
Cadex Electronics
Cassidian Communications
Catalyst Communications
Technologies
Cleartone Telecoms
CoCo Communications
ComGroup Australia
CommScope
Compuquest
Computer Resources
Comsystems
CTI Products
Data911 Mobile Computer
Systems
DataSoft
Digital Voice Systems Inc.
(DVSII)
DPS Telecom
Etelm
Fial
Fylde Micro Systems
Genesis Group
Hoag Electronics
HV Sistemas
I.D. Systems
IHM
Integrated Tracking
Solutions
InterAct
Iveda Solutions
Location Technologies
Locus Diagnostics
Logistic Systems
Maxon
Mentor Engineering
MiMoMax Wireless
Multiple Access
Communications (MAC)
NeoTerra Systems
PageTek
Penta
RadioMobile,
div. of RF Industries
RadioSoft

Realtime North America
Schnoor Industrielektronik
Selex Elsas
Send Word Now
Signal Intelligence
SoftWright
Team Simoco
TeleCommunication
Systems (TCS)
Telesoft International
Valid8.com
Ventyx, an ABB co.
Visual Electronics
VoiceInterop
Winsted
Zetron
Zonith

Dispatch

(business/industry)

3T Communications
AGENT511
APD Communications
Artevea Digital

Avtec

Cassidian Communications

Catalyst Communications
Technologies
Cisco Systems
Compuquest
Critical Response Systems
CTI Products
Cyrus
Damm Cellular Systems
Data911 Mobile Computer
Systems
EF Johnson Technologies
Elcomplus
Etem
Harris Public Safety
and Professional
Communications (PSPC)
HigherGround

Hytera Communications

Hytera Mobilfunk
IDA
IHM

InterAct

Intergraph

Kolibri Systems

Mentor Engineering

Midian Electronics

Motorola Solutions

NeoTerra Systems

NetMotion Wireless

Omnitronics

Pantel International

Penta

PowerPhone

RadioMobile,

div. of RF Industries

Rohill Engineering

Schnoor Industrielektronik

Selex Elsas

Send Word Now

Signal Intelligence

SmarTrunk Systems

Swissphone Telecom

Tallysman Wireless

Team Simoco

Telex Radio Dispatch

Teltronic S.A. Unipersonal

TETRAsim

TriTech Software Systems

Ventyx, an ABB co.

Voice Print International

(VPI)

WiPath Communications

Zetron

Zoll

Zonith

Advanced Topographic
Development and Images
(ATDI)
AGENT511
Berkeley Varitronics
Systems
BridgeCom Systems
C4i
Clearstone Telecoms
CommScope
Comsearch
Comsystems
Cromack Industries
DataSoft
DPS Telecom
DX Radio Systems
EDX Wireless
Elektronika Naglic in
Drugi dno Domzale
El Paso Communications
Systems
Etherstack
Forsk
Hoag Electronics
Location Technologies
LS telcom
Mentor Engineering
Mentum
Motorola Solutions
RadioSoft
RCC Consultants
Signal Intelligence
SoftWright
Survey Technologies Inc.
(STI)
Telesoft International
Teltronic S.A. Unipersonal
VoiceInterop

Field Reporting

(business/industry)

APD Communications

Cassidian Communications

Catalyst Communications

Technologies

Cisco Systems

Compuquest

Critical Response Systems

CTI Products

Cyrus

Damm Cellular Systems

Data911 Mobile Computer

Systems

EF Johnson Technologies

Elcomplus

Etem

Harris Public Safety

and Professional

Communications (PSPC)

HigherGround

Hytera Communications

Hytera Mobilfunk

IDA

IHM

InterAct

Intergraph

Kolibri Systems

Mentor Engineering

Midian Electronics

Motorola Solutions

NeoTerra Systems

NetMotion Wireless

RadioMobile,

div. of RF Industries

Send Word Now

Sensor Monitoring

and Control Systems

Syntech Systems

Trident Micro Systems

Ventyx, an ABB co.

Zetron

Zoll

Hitech Systems
Integrated Tracking
Solutions
InterAct
Intergraph
Kirmuss & Associates
Location Technologies
Locus Diagnostics
Logistic Systems
LS telcom
Maxon
Mentum
Mobility Sound Technology
NeoTerra Systems

RadioMobile,
div. of RF Industries
Raveon Technologies
Selex Elsas
Send Word Now
SoftWright
Survey Technologies Inc.
(STI)
Swissphone Telecom
Trident Micro Systems
TriTech Software Systems
Ventyx, an ABB co.
Wrap International AB
Zonith

Middleware
AGENT511
APD Communications
Avaya
C4i
CalAmp
Columbitech
Commtech Wireless
Data911 Mobile Computer
Systems
DataSoft
GE MDS
Integrated Tracking
Solutions
Location Technologies

Locus Diagnostics
Mentor Engineering
Motorola Solutions
NeoTerra Systems
NetMotion Wireless
Portalfy
Prism – IPX Systems
Quintron Systems
Radio IP Software
RadioMobile,
div. of RF Industries
Send Word Now
Sensor Monitoring
and Control Systems
Trident Micro Systems

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Product Category Index

Twisted Pair Solutions

Ventyx, an ABB co.
VoiceInterop

Mobile-Data Systems

3T Communications
Advanced Digital Systems
Albrecht

Telecommunications

APD Communications

Avaya

CalAmp

Cassidian Communications

Clearstone Telecoms

CoCo Communications

Compuquest

Critical Response Systems

Cyrus

Damm Cellular Systems

Data911 Mobile Computer

Systems

Detracom

Elektro-Arola

Etelm

Fylde Micro Systems

HAL Communications

Hitech Systems

HV Sistemas

IDA

I.D. Systems

InterAct

Intergraph

IPMobileNet

IPWireless

Kantronics

Kolibri Systems

LMR Systems

Location Technologies

Logistic Systems

Mentor Engineering

Motorola Solutions

MotoSAT

NeoTerra Systems

NetMotion Wireless

Portality

Radio IP Software

RadioMobile,

div. of RF Industries

Raveon Technologies

Raytheon JPS

Communications

Safety Vision

Selex Elsas

Send Word Now

SkySweep Technologies

Smith Micro Software

SoftWright

Solarcraft

SoundBite Communications

Spescom

Tait Communications

Tallysman Wireless

TeleCommunication

Systems (TCS)

Telesoft International

Trident Micro Systems

TriTech Software Systems

Tunnel Radio of America

Twisted Pair Solutions

Ventyx, an ABB co.

WiPath Communications

Zoll

Zonith

Network Management

3T Communications

Alcatel-Lucent

Anritsu

Artevea Digital

Asentria

Avaya

Aviat Networks

Axell Wireless

Bayly Coastcom

CalAmp

CoCo Communications

Comlab

CommScope

Compuquest

Comsearch

Damm Cellular Systems

DataSoft

Detracom

DPS Telecom

DragonWave

EF Johnson Technologies

El Paso Communications

Systems

Etelm

Etherstack

Fial

Firetide

Forsk

FreeWave Technologies

Fylde Micro Systems

GE MDS

Genesis Group

Harris Public Safety

and Professional

Communications (PSPC)

Hytera Communications

Hytera Mobilfunk

In Motion Technology

Intergraph

Location Technologies

Locus Diagnostics

LS telcom

Mentum

MiMOMax Wireless

Motorola Solutions

NetMotion Wireless

Omnitronics

PageTek

Powerwave Technologies

RAD Data Communications

Radio IP Software

RadioMobile,

div. of RF Industries

RCC Consultants

Rohill Engineering

Schweitzer Engineering

Laboratories

Selex Elsas

Sentor Monitoring

and Control Systems

Signal Intelligence

SmarTrunk Systems

Smith Micro Software

Survey Technologies Inc. (STI)

Symmetricon

Tait Communications

Team Simoco

Telesoft International

Teltronic S.A. Unipersonal

Trango Systems

Tripp Lite

Tropos Networks

Twisted Pair Solutions

Vecima Networks

Wrap International AB

Zonith

Operations

3T Communications

APD Communications

Artevea Digital

Avaya

Catalyst Communications

Technologies

Comlab

Computer Resources

Federal Signal

Hytera Communications

Hytera Mobilfunk

Location Technologies

Motorola Solutions

NeoTerra Systems

NetMotion Wireless

RCC Consultants

Sentor Monitoring

and Control Systems

Ventyx, an ABB co.

Verint Systems

Paging

Avaya

Commtech Wireless

Compuquest

Computer Resources

Critical Response Systems

Digital Paging Co./Global

Sab Inc. (DPC/GSI)

DPS Telecom

DX Radio Systems

EF Johnson Technologies

Elektro-Arola

Fial

Hark Systems

I.D. Systems

IHM

Intergraph

Location Technologies

Midian Electronics

Motorola Solutions

NeoTerra Systems

Penta

Prism — IPX Systems

Send Word Now

Sonik Messaging Systems

Swissphone Telecom

WiPath Communications

Zetron

Zonith

Records Management

Systems

(business/industry)

Avaya

Cadex Electronics

Cassidian Communications

Clearstone Telecoms

Computer Resources

Cyrus

Data911 Mobile

Computer Systems

Hitech Systems

InterAct

Intergraph

Location Technologies

Mentor Engineering

Motorola Solutions

NetMotion Wireless

RadioMobile,

div. of RF Industries

Sentor Monitoring

and Control Systems

Signal Intelligence

SmarTrunk Systems

SoftWright

Syntech Systems

TriTech Software Systems

Zoll

RF Safety

Linx Technologies

Locus Diagnostics

Narda Safety Test Solutions

RCC Consultants

Sentor Monitoring

and Control Systems

Terrain Propagation

Advanced Topographic

Development and Images

(ATDI)

Comsearch

Detracom

DX Radio Systems

EDX Wireless

Etelm

Forsk

Harris Public Safety

and Professional

Communications (PSPC)

LS telcom

Mentum

Motorola Solutions

Multiple Access

Communications (MAC)

NeoTerra Systems

RadioSoft

RCC Consultants

Selex Elsas

SoftWright

Survey Technologies Inc.

(STI)

Wrap International

Voice Recognition

ASC Telecom

Avaya

Cisco Systems

Location Technologies

Motorola Solutions

Raytheon JPS

Communications

Send Word Now

Spescom

Voice Print International

(VPI)

Wireless Internet

Applications

Avaya

Catalyst Communications

Technologies

Ceragon Networks

Cisco Systems

CoCo Communications

Compuquest

Digital Voice Systems Inc.

(DVS)

El Paso Communications

Systems

Encom Wireless

Data Solutions

Hark Systems

HV Sistemas

I.D. Systems

InSight Mobile USA dba

StreetEagle GPS

Intergraph

Location Technologies

Motorola Solutions

NetMotion Wireless

Radio IP Software

Send Word Now

Sentor Monitoring

and Control Systems

Smith Micro Software

SoundBite Communications

TeleCommunication

Systems (TCS)

Telesoft International

TriTech Software Systems

Vecima Networks

VoiceInterop

TELEMATICS/ITS

EQUIPMENT

One Test Set for All Your Narrowbanding Test Needs



dPMR

P25

TETRA

P25 TDMA

NXDN

DMR

Whatever land mobile radio system you rely on, the Aeroflex 3920 has the capability to test it. With multiple radio test systems for P25, MOTOTRBO™, TETRA, NXDN™, dPMR, and now P25 Phase II TDMA, the Aeroflex 3920 has the POWER and accuracy to test today's technologies.

The Aeroflex 3920 is the first digital and analog radio test set to provide full coverage of all of the major narrowband digital radio standards, for both mission critical and professional radio systems. With the new capability to test P25 Phase II, the Aeroflex 3920 is leading the way in narrowband radio test. Other radio test sets can't measure up to the 3920. Only the 3920 provides accurate, reliable, and complete radio test and alignment. The Aeroflex 3920 is the one test set for all your test needs.

FREE DEMO! Call 1-800-835-2352 to request a Free Demo and put the 3920 exclusive capabilities to the test!

Learn more by going to www.aeroflex.com/BG13 and request a data sheet on the 3920.

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A passion for performance.

www.aeroflex.com

New Products

Broadband Communications Unit

The MCU-30 from **Mobilicom** is a compact 4G mobile wireless IP communications device for public-safety and surveillance applications. The unit creates a secure and



private broadband network that supports 4 Megabits per second (Mbps) speeds without relying on existing

wireless networks. The lightweight, rugged device is battery operated and can be embedded in security cameras, sensors, and control and monitoring device platforms. The product has a range of nearly 10 kilometers.

www.mobilicom.com

Hazardous Location Terminal

Hughes Network Systems announced a Broadband Global Area Network (BGAN) machine-to-machine (M2M) terminal with hazardous locations accreditation. The Hughes 9502 is a global-use terminal



designed for operation on Inmarsat's BGAN service. Accreditation testing was completed by Met Laboratories (Met-Labs) and certifies the terminal for operation in

hazardous locations where explosive gaseous atmospheres may be present. The certification covers operation in Class 1, Division 2, Groups A – D and ATEX Zone 2, Group II, Category 3 environments. The terminal delivers end-to-end IP data connectivity for a variety of applications.

www.hughes.com

Resilient Alerting

PageOne Communications upgraded its Responder two-way pager to provide triple-resilient alerting. The new version supports dual-frequency paging with short message service (SMS) fall-back and can operate on local paging frequencies or the company's national wide-area paging network in the United Kingdom in case of local system failure. The SMS fall-back feature detects when paging signals are not being received

and automatically diverts messages via SMS. The company also launched a lower-cost version of the pager targeted at retained firefighters. The Responder Acknowledgement two-way pager provides message delivery, message read and attendance confirmations and is available on a fixed monthly rental option.

www.pageone.co.uk

Interference Mapping

The MA2700A InterferenceHunter from **Anritsu** is a handheld direction finding system that enhances interference mapping and simplifies locating interference sources in wireless networks. Designed for use with Anritsu's BTS Master, Cell Master and Spectrum Master analyzers, the product can be used during deployment, installation



and maintenance, and is well suited for use in spectrum clearing and interference

mitigation. The product allows users to draw a vector line to an interfering signal on a map stored in the handheld analyzer and then pan and zoom on maps created using the company's easyMap for more detailed analysis. Features include a GPS receiver and antenna, electronic compass and user-selectable preamplifier. Power is provided through a USB connector.

www.anritsu.com

Remote Spectrum Analyzer

Narda Safety Test Solutions expanded the functionality of its NRA-3000 and NRA-6000 remote spectrum analyzers. The analyzers now provide uninterrupted I/Q data as a real-time stream, and the number of samples for spectrum analysis is increased to more than 600,000. Data is delivered from signal sequences separated into the real, or in-phase, and the imaginary, or



quadrature, components. Coverage is uninterrupted up

to a channel bandwidth of 400 kHz. Data is available as a gapless stream via transmission control protocol (TCP)/IP or user datagram protocol

(UDP). The product transfers the data in blocks of up to 250,000 points for channel bandwidths of up to 32 megahertz. Remote commands similar to plain text allow for further evaluation using add-on software and hardware analysis tools.

www.narda-test-solutions.de

Transceiver

JVC Kenwood launched the TS-990 series of HF/50 MHz transceivers equipped with dual receivers to enable simultaneous



reception on two bands. The main receiver uses full

down conversion and features a new mixer and narrowband roofing filters. The first mixer circuit is equipped with a double balanced grounded switch type mixer. The product's local oscillator features independent circuits optimized for different signals, including voltage-controlled oscillator (VCO) division type/direct digital synthesizer (DDS) direct for the main receiver; DDS direct for the sub receiver; and conventional phase-locked loop (PLL) for the transmitter. Each main section is equipped with its own dedicated digital signal processor (DSP). A dual thin film transistor (TFT) display enhances visibility.

www.jvckenwood.com

Single Tray Combiner

Procom added two four-channel single-tray combiner systems to its line of combining products. The PRO-COM150-HDAR-4 and



PRO-COM450-HDAR-4 are single tray combiners housing a four-channel hybrid transmit (TX) combiner,

duplex filter, active receive (RX) multicoupler and preselector. The product is designed to use minimal space within a rack system compatible with digital 6.25-kilohertz channel spacing. Four models cover bands 136 – 156, 152 – 175, 340 – 400 and 406 – 470 MHz. Single transmit isolators are standard, and dual isolators are available as an option. Two receive-side ports are standard.

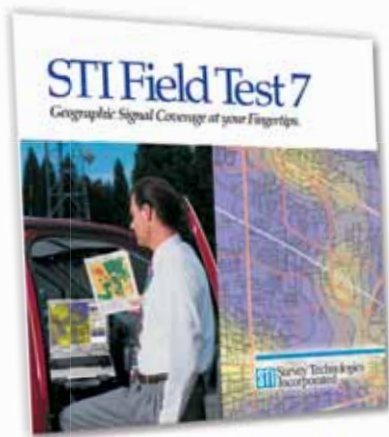
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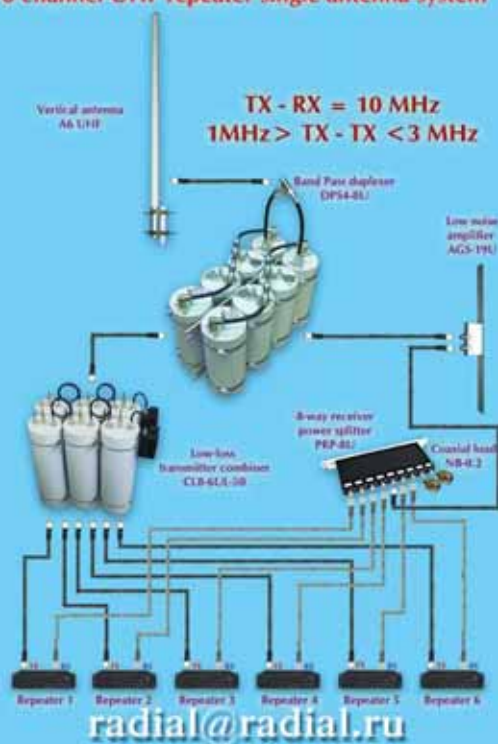
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11 – 13 June: European Conference on Communications Technologies and Software Defined Radio (SDR-WinnComm-Europe 2013), Munich. Wireless Innovation Forum: www.europe.wirelessinnovation.org

18 – 21 June: CommunicAsia 2013, Singapore. Singapore Exhibition Services: www.communicasia.com

24 – 26 June: LTE World Summit, Amsterdam. Informa Telecoms & Media: ws.lteconference.com/lte-public-safety

1 – 3 July: Critical Communications Latin America, Sao Paulo. IIR Telecoms: <http://criticalcommunications-latam.com>

18 – 20 August: INTERSEG: International Law Enforcement Technology, Services and Product Expo, Rio De Janeiro. International Association of Chiefs of Police (IACP): www.feirainterseg.com.br/en

18 – 21 August: APCO Conference and Exposition, Anaheim, California, United States. Association of Public-Safety Communications Officials (APCO) International: www.apco2013.org

10 – 11 September: Wireless China Industry Summit 2013, Beijing. Infoex: www.wirelesschina-summit.com

10 – 13 September: 8th Metro World Summit, Shanghai. China Decision Makers Consultancy (CDMC): www.cdmc.org.cn/mws

15 – 17 September: Critical Communications Middle East, Dubai, United Arab Emirates. TETRA + Critical Communications Association (TCCA) and IIR: www.tandcca.com

18 – 19 September: LTE Asia 2013, Singapore. Informa Telecoms & Media: <http://asia.lteconference.com>

18 – 20 September: VSAT 2013, Amsterdam. Informa Telecoms & Media: <http://vsatevent.com>

25 – 26 September: Emergency Services Show, Birmingham, United Kingdom. Broden Media: www.emergencyuk.com

9 – 11 October: Professional LTE, London. IIR Telecoms & Technology: <http://professional-lte.com>

23 – 24 October: Critical Communications Expo, Hamburg, Germany. Exhibition & Marketing Wehrstedt: www.ccexpo.de

23 – 25 October: EUTC 2013, Amsterdam. European Utilities Telecom

Council (EUTC): www.eutc2013.utc.org

29 October: TETRA in Taiwan: Taipei, Taiwan. TETRA + Critical Communications Association (TCCA): www.tandcca.com

31 October: TETRA in the Philippines, Manila, Philippines. TETRA + Critical Communications Association (TCCA): www.tandcca.com

5 – 7 November: CBTC World Congress, London. Global Transport Forum: www.cbtcworldcongress.com

13 – 14 November: Transport Security Expo, London. Nineteen Events: www.transec.com

19 – 21 November: Railway Telecommunications, Amsterdam. Global Transport Forum: www.railway-telecoms.com

19 – 22 November: ITU Telecom World, Bangkok. International Telecommunication Union (ITU): <http://world2013.itu.int>

20 – 22 November: Comms Connect, Melbourne, Australia. Westwick-Farrow: <http://comms-connect.com.au>

9 – 11 December: Control Room Communications, Vienna. TETRA + Critical Communications Association (TCCA) and IIR: www.tandcca.com

26 – 28 March 2014: International Wireless Communications Expo (IWCE), Las Vegas, United States. Penton Business Media: www.iwceexpo.com/iwce2014



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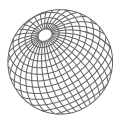
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Alcatel-Lucent.....	55	GME.....	39	Radiotrans Comunicaciones S.A.....	43
www.alcatel-lucent.com/publicsafety		www.gme.net.au		www.radiotrans.com	
Avtec.....	30	HAL Communications Corp.....	26	Sepura.....	15
www.avtecinc.com/radiointernational		www.halcomm.com		sepura.com	
Cassidian.....	25	Hytera Communications Corporation.....	11	SoftWright.....	42
www.th1n.com		www.hytera.com		www.softwright.com	
CeoTronics AG.....	37	Icom Inc.....	7	Tait Communications.....	29
www.ceotronics.com		www.icom.co.jp/world		www.taitradio.com/P25	
Codan.....	13	www.fyldemicro.com		Telewave Inc.....	56
www.codanradio.com		JCK Jean Couk Enterprise.....	23	www.telewave.com	
Connect Tel Inc.....	16	www.jeancouk.com		Teltronic S. A. U.....	9
www.connectel-cz.com		Kenwood.....	2	www.teltronic.es	
Critical Communications Latin America.....	52	http://nexedge.kenwood.com		Twisted Pair.....	24
www.criticalcommunications-latam.com		LMR Systems.....	41	www.twistpair.com/choice	
Damm Cellular Systems A/S.....	3	www.LMRsystems.com		Vertex Standard.....	21
www.damm.dk		MissionCritical University.....	30	www.everge.vertexstandard.com	
David Clark Company.....	27	www.RRImag.com		Wilson Electronics.....	19
www.davidclark.com		MobilitySound.....	17	www.WilsonElectronics.com/RR	
Funkwerk Security Communications.....	33	www.mobilitysound.com		Zetron Inc.....	5
www.funkwerk-sc.com		Radio & Trunking Distributors International.....	35	www.zetron.com	
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DATE: month _____ day _____ year _____

2. Which of the following best describes your organization?

- ☐ A Mobile Communications Dealer/Reseller
☐ B Distributor, Agent, Importer, Exporter, Rep
☐ C Commercial Trunked Radio and Other Wireless Service Providers
☐ D Government/Public Safety/Military
☐ E Business/Industrial/Transportation User
☐ F Communications Manufacturer/OEM/Software Developer
☐ G Engineering and Consulting Firm
☐ Z Other—please specify _____

3. What is your function?

- ☐ A Corporate/Senior Management
☐ B Operations/Administration Management
☐ C Technical/Engineering Management
☐ D Sales/Marketing
☐ Z Others Allied to the Field—please specify _____

4. Do you recommend, specify or purchase mobile communications equipment or services?

- ☐ A Yes ☐ B No

5. Is there any servicing of mobile communications equipment at your location?

- ☐ A Yes ☐ B No

6. In what areas of the world do you do business? (mark all that apply)

- ☐ A Western Europe ☐ E Australia/New Zealand
☐ B Eastern Europe ☐ F Africa
☐ C Middle East ☐ G Mexico/Central and South America
☐ D Asia ☐ H United States/Canada

7. What wireless technologies does your organization plan to use/buy over the next 2 years? (check all that apply)

- ☐ A Conventional Two-Way ☐ H Location Technologies
☐ B Cellular/Personal Communications ☐ I Tone Signaling (ANI, Encryption, etc.)
☐ C Paging/Messaging ☐ J Interconnect
☐ D Mobile Data ☐ K Satellite
☐ E SCADA/Telemetry ☐ L CAD
☐ F Microwave radio ☐ M Wireless Broadband
☐ G Trunking ☐ Z Other _____

The Regional Markets for TETRA

Industry data shows that 2012 marked the third consecutive year for record shipments of TETRA equipment. The technology is being deployed in many regions and vertical markets.

South America

TETRA was adopted fairly early in its development process in Latin America, said Peter Clemons,



Quixoticity managing director. By 2001, TETRA systems had been installed for electricity companies, the armed forces, public safety, and regional governments

in Mexico, Brazil and Venezuela. In Argentina, the mining and oil and gas industries also adopted the technology. However, overall sales volumes and market penetration were small compared with traditional professional mobile radio (PMR).

Around 2005, TETRA began a new growth spurt in the region with the arrival of new suppliers of IP-based infrastructure with more advanced, function-rich radio terminals offering GPS for AVL, basic short data service (SDS) and text messaging and improved voice quality. A larger number of public-safety users from Mexico to Argentina and Brazil began deploying networks with tens of thousands of users across larger geographical areas.

As TETRA's use in the transport sector increased worldwide, this trend followed across Latin America, whether on buses in Colombia, metros in Mexico and Chile, light and urban rail in Peru and Brazil, or in Brazilian airports. Large industrial plants also used the technology for operations involving hazardous chemicals and health and safety regulations.

Many countries have also recently profited from high international prices

for their raw materials, allowing governments to invest in new infrastructure and manufacturing projects requiring communications networks.

The forthcoming World Cup and Olympic Games in Brazil are driving further growth. IMS Research predicts that the installed base of TETRA users in Latin America, including Central and South, will show a compound annual growth rate (CAGR) of 13.7 percent from 2012 to 2017.

The Middle East

After being affected by political instability, the Middle Eastern TETRA market is looking at growth, said Sami Honkaniemi, CEO at Mentura Group. TETRA is widely deployed across the region for public safety and security, oil and gas-driven industries, as well as large investments in security, transportation and industrial infrastructures.

IMS groups the Middle East with Africa, both of which are emerging and growing regions for TETRA. From 2012 to 2017, the installed base of users is forecast to increase by a CAGR of 8.7 percent.

Gulf Cooperation Council (GCC) countries — Kuwait, United Arab Emirates (UAE), Saudi Arabia, Oman, Bahrain and Qatar — are continuing large-scale investments in security and business infrastructures, as well as investments in operations and control systems. There are countrywide TETRA networks in all countries except Oman, where one is planned. Utilities and transportation share the public-safety networks or have their own networks under different stages of deployment. Oil and gas, with its use of ATEX terminals, are notable segments. Border control, security and surveillance systems are built widely in the region.

Major growth is also seen in the transportation sector. Airport projects

with communications system deployments are in progress in all the GCC countries. In addition to air transport, the modernization plans include building metro systems and national railways to link the major cities. As the railways are more or less nonexistent in the fast-growing urban environments, this will also facilitate TETRA growth.

The countries affected by recent uprisings, such as Egypt, Libya and Algeria, are facing government restructuring, and the stabilization of these societies will create the basis for investing in infrastructure and security. This can create major opportunities as the security situation improves and the embargoes for security technologies no longer inhibit business.

North America

Kevin Graham, North American TETRA Forum board director and managing director, Global Digital Solutions North America, said the North American PMR market is changing. These changes are motivated by a combination of factors including equipment age and/or obsolescence; regulatory and spectrum reforms requiring rebanding or narrowbanding; user demand for enhanced capacity and more feature-rich voice and data capability; and networks with higher levels of security and resilience.

Since 2011 in Canada and late 2012 in the U.S., TETRA has received regulatory approval, and non-public-safety users in North America now have the same opportunity to evaluate and deploy TETRA-based solutions.

For a supplement on TETRA in North America, visit MissionCriticalUniversity.at.RRImag.com. ■

Phil Kidner is CEO of the TETRA + Critical Communications Association (TCCA). Email feedback to editor@RRMediaGroup.com.

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